### SERIAL 16030 S AUTOMOTIVE MAINTENANCE FOR OEM FACILITIES

DATE OF LAST REVISION: February 4, 2016 CONTRACT END DATE: December 31, 2016

### **CONTRACT PERIOD THROUGH DECEMBER 31, 2016**

TO: All Departments

FROM: Office of Procurement Services

SUBJECT: Contract for AUTOMOTIVE MAINTENANCE FOR OEM FACILITIES

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **December 17, 2015.** 

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Chief Procurement Officer

Office of Procurement Services

NP/at Attach

Copy to: Office of Procurement Services

Gidget Vigil, Equipment Services

(Please remove Serial 09054-C from your contract notebooks)

#### AUTONATION, 162 E. 1ST AVE, MESA, ARIZONA 85210 **SERIAL 16030** NIGP CODE: 06069, 70, 71, 72, 73, 74 RESPONDENT NAME: AutoNation **VENDOR NUMBER:** ADDRESS: 162 E. 1st Ave, Mesa, Arizona 85210 AutoNation SSC Attn: Accounts Receivable / Credit Department, Suite 350, 1925 W. John Carpenter P.O. ADDRESS: Freeway, Irving, TX. 75063 TELEPHONE NUMBER: 480 827-3370 FACSIMILE NUMBER: 623 505-2633 WEB SITE: www.autonation.com REPRESENTATIVE: Todd Garrett REPRESENTATIVE E-MAIL: garrettT@autonation.com

|  | YES   | NO    | REBATE<br>OR<br>DISCOUNT        |
|--|-------|-------|---------------------------------|
|  | -     |       |                                 |
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:   | [X]   | []    |                                 |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:                                | [ X ] | []    |                                 |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:       | []    | [ X ] | %                               |
| (Payment shall be made within 48 hours of utilizing the Purchasing Card) |       |       |                                 |
|  |       |       | Same as provided in section 1.1 |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER  | [ X ] | [ ]   | and 1.2.1                       |

PAYMENT TERMS: [X] NET 30 DAYS

1.0 PRICING:

ITEM DESCRIPTION

| MANUFACTURER                       | MARGIN PLUS (+) OR<br>MINUS (-) |
|------------------------------------|---------------------------------|
| General Motors                     | Dealer Cost +4%                 |
| Ford                               | Dealer Cost + 5%                |
| Dodge                              | Dealer Cost +10%                |
| Nissan                             | Dealer List - 20%               |
| Honda                              | Dealer List - 20%               |
| Toyota                             | Dealer List - 20%               |
| Isuzu                              |                                 |
| Other Manufacturer/Pricing (List): |                                 |
| Audi, BMW, Fiat                    | Dealer List - 10%               |
| Hyundai, Scion, Subaru             | Dealer List - 10%               |

1.2 Hourly rate and information.

\$85.00 Nissan, Honda, Toyota, 1.2.1 Hourly rate at service facility \$72.50 on GM, Dodge Other 1.2.2 Hourly rate for after hours, weekends, holidays and \$85.00 Nissan, Honda, Toyota, emergency (if different) \$72.50 on GM, Dodge Other 1.2.3 Indicate the GVW your facility is equipped to service (see Section 2.1.2) 9,000 - 18,000 automotive lifts depending upon OEM facility 1.2.4 Indicate if a pick-up and delivery charge for vehicles not covered under \$0.00 if drivable warranty only Monday thru Friday 7:00am - 7:00pm Saturday 7:00am - 5:00pm Sunday 1.2.5 Business Hours Closed 1.2.6 Service Advisors Name & Depends upon service facility. Please refer to \*AutoNation Warehouse contact information: Service Locations Maricopa County 1.2.7 List the name and address on the County service center your able

1.2.7 List the name and address on the County service center your able to support our requirements (See section 2.1.3)

Please refer to attachment titled, \*\*AutoNation Locations matched to Maricopa County Facilities" for further details

# 1.2.7.1 <u>Durango Service Center</u>, 3325 W. <u>Durango Street</u>, <u>Phoenix</u>, <u>AZ 85009</u>

|           | Yes | No | Provide Location address                |
|-----------|-----|----|---|
| Chevrolet | XX  |    | Please refer to, **"AutoNation          |
| Ford      |     | X  | Locations matched to Maricopa           |
| Dodge     | X   |    | County Facilities" for all              |
| Honda     |     | X  | addresses.                              |
| Toyota    | X   |    |   |
| Nissan    | X   |    | *XX means multiple dealers<br>available |
| Isuzu     | Α   | X  | avanable                                |
| Other     | X   | Λ  |   |

### 1.2.7.2 Mesa Service Center, 155 East Coury, Mesa, Arizona 85210

|                          | Yes | No | Provide Location address                |
|--------------------------|-----|----|---|
| Chevrolet                | XX  |    | Please refer to,** "AutoNation          |
| Ford                     |     | X  | Locations matched to Maricopa           |
| Dodge                    |     | X  | County Facilities" for all              |
| Honda                    | X   |    | addresses.                              |
| Toyota                   | X   |    |   |
| Nissan<br>Isuzu<br>Other | XX  | X  | *XX means multiple dealers<br>available |

### 1.2.7.3 Dysart Service Center, 16821 North Dysart Road, Surprise, Arizona 85374

|           | Yes | No | Provide Location address       |
|-----------|-----|----|--------------------------------|
| Chevrolet | X   |    | Please refer to, **"AutoNation |
| Ford      |     | X  | Locations matched to Maricopa  |
| Dodge     | X   |    | County Facilities" for all     |
| Honda     |     | X  | addresses.                     |
| Toyota    |     | X  |                                |
| Nissan    |     | X  |                                |
| Isuzu     |     | X  |                                |
| Other     | X   |    |                                |

#### 1.2.7.4 Downtown Service Center, 120 South 4th Avenue, Phoenix, Arizona 85003

|           | Yes | No | Provide Location address       |
|-----------|-----|----|--------------------------------|
| Chevrolet | XX  |    | Please refer to, **"AutoNation |
| Ford      |     | X  | Locations matched to Maricopa  |
| Dodge     | X   |    | County Facilities" for all     |
| Honda     |     | X  | addresses.                     |
| Toyota    | X   |    |                                |
|           |     |    | *XX means multiple dealers     |
| Nissan    | X   |    | available                      |
| Isuzu     |     | X  |                                |
| Other     | X   |    |                                |

# 1.2.7.5 Buckeye Service Center, 26449 West Highway 85, Buckeye, Arizona 85326

|           | Yes | No | Provide Location address       |
|-----------|-----|----|--------------------------------|
| Chevrolet |     | X  | Please refer to, **"AutoNation |
| Ford      |     | X  | Locations matched to Maricopa  |
| Dodge     |     | X  | County Facilities" for all     |
| Honda     |     | X  | addresses.                     |
| Toyota    |     | X  |                                |
| Nissan    |     | X  |                                |
| Isuzu     |     | X  |                                |
| Other     |     | X  |                                |

### \*AutoNation Warehouse Service Location Team Members for Maricopa County

**AutoNation Parts Center Phoenix (formerly Brown & Brown Chevrolet)** 

Parts Specialist - Greg Hartley (480) 827-3413 mailto:hartleyg@autonation.com

AutoNation Chevrolet Arrowhead (101 and Bell Rd. area)

Service - Paul Dunaway (623) 853-9308 dunawayp@autonation.com

AutoNation Chevrolet of Gilbert (S. Loop 202 & Val Vista Rd. area)

Service Advisor - Gordon Bradford (480) 827-3402 <u>Bradfordg@autonation.com</u>

AutoNation Chevrolet Superstition Springs (Hwv 60 and Power Rd.)

Service Director - Mark Thomas (480) 615-4500 thomas M3@autonation.com

AutoNation Chrysler, Dodge, Jeep Ram of North Phoenix (I-17 and Bell Rd. area)

Parts Specialist - Dan Shaul (602) 504-2308 <a href="mailto:shauld@autonation.com">shauld@autonation.com</a>

Service Advisor - Maureen Working (602) 504-2206 workingm@autonation.com

## AutoNation Ford Scottsdale (Frank Lloyd Wright & N. Loop 101 area)

Parts Specialist – Gary Shipman (480) 556-5650 <a href="mailto:shipmang@autonation.com">shipmang@autonation.com</a> Service Advisor - Michael Quinton (480) 991-3333 <a href="mailto:quintonm@autonation.com">quintonm@autonation.com</a>

### AutoNation Honda (Gilbert Rd. and S. Loop 202 area)

Parts Specialist - Skip Crevasse (480) 285-2893 <a href="mailto:crevasseh@autonation.com">crevasseh@autonation.com</a> Service Advisor - Darien Humbert (480) 285-2865 <a href="mailto:humbertD@autonation.com">humbertD@autonation.com</a>

#### AutoNation Hyundai (Elliot Rd. and I-10 area)

Parts Specialist - Ann Perna (480) 344-4902 <u>pernaA@autonation.com</u> Service Advisor - Gabe Ratliff (480) 344-4913 <u>ratliffg@autonation.com</u>

## AutoNation Nissan Chandler (Gilbert and S. Loop 202 area

Service Advisor – Jason Schumacher (480) 461-4300 Schumacher J@autonation.com

#### AutoNation Nissan (Elliot Rd. and I-10 area)

Parts Specialist – Jerry Sesma (480) 461-4338 <a href="mailto:sesmaj@autonation.com">sesmaj@autonation.com</a> Service Advisor – Scott Shaffer (480) 598-6000 <a href="mailto:shafferS@autonation.com">shafferS@autonation.com</a>

#### AutoNation Toyota (Elliot Rd. and I-10 area)

Parts Specialist – Chad Bendel (480) 598-2410 <u>bendelC@autonation.com</u>
Assistant Service Manager – Randy Scott (480) 598-2437 scottR5@autonation.com

## \*\*AutoNation Locations matched to Maricopa County Facilities

### Durango Service Center, 3325 W. Durango Street, Phoenix, Arizona 85009

AutoNation Chevrolet Gilbert 31.74 miles

3215 South Auto Way Gilbert, AZ, 85297

AutoNation Chevrolet Arrowhead 18.18 miles

9055 W. Bell Rd. Peoria, AZ. 85382

AutoNation Chrysler Dodge Jeep

Ram 16.18 miles

16406 N. 26th Ave. Phoenix, AZ. 85023

AutoNation Toyota Tempe 14.94 miles

7970 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Nissan Tempe 14.66 miles

7755 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Hyundai Tempe 15.14 miles

8050 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Fiat North Phoenix 16.07 miles

2625 W. Bell Rd. Phoenix, AZ. 85023

#### Mesa Service Center, 155 East Coury, Mesa, Arizona 85210

AutoNation Chevrolet Gilbert 10.30 miles

3215 South Auto Way Gilbert, AZ. 85297

AutoNation Chevrolet Superstition Springs 8.45 miles

6330 E. Superstition Springs Blvd.

Mesa, AZ. 85206

AutoNation Honda Chandler 8.84 miles

1150 S. Gilbert Rd. Chandler, AZ. 85286

AutoNation Nissan Chandler 8.86 miles

1350 S. Gilbert Rd. Chandler, AZ. 85286

AutoNation Toyota Tempe 10.49 miles

7970 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Nissan Tempe 10.21 miles

7755 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Hyundai Tempe 10.35 miles

8050 S. Autoplex Loop Tempe, AZ. 85284

### Dysart Service Center, 16821 North Dysart Road, Surprise, Arizona 85374

AutoNation Chevrolet Arrowhead 5.50 miles

9055 W. Bell Rd. Peoria, AZ. 85382

AutoNation Chrysler Dodge Jeep Ram 14.0 miles

16406 N. 26th Ave. Phoenix, AZ. 85023

AutoNation Fiat North Phoenix 13.52 miles

2625 W. Bell Rd. Phoenix, AZ. 85023

Audi Peoria 5.58 miles

16900 N. 88th Dr. Peoria, AZ 85382

Downtown Service Center, 120 South 4th Avenue, Phoenix, Arizona 85003

AutoNation Chevrolet Gilbert 28.49 miles

3215 South Auto Way Gilbert, AZ. 85297

AutoNation Chevrolet Arrowhead 19.34 miles

9055 W. Bell Rd. Peoria, AZ. 85382

AutoNation Chrysler Dodge Jeep Ram 15.48 miles

16406 N. 26th Ave. Phoenix, AZ. 85023

AutoNation Toyota Tempe 13.01 miles

7970 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Nissan Tempe 12.73 miles

7755 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Hyundai Tempe 13.20 miles

8050 S. Autoplex Loop Tempe, AZ. 85284

AutoNation Fiat North Phoenix 15.61 miles

2625 W. Bell Rd. Phoenix, AZ. 85023

Audi Peoria 18.41 miles

16900 N. 88th Dr. Peoria, AZ 85382

Buckeye Service Center, 26449 West Highway 85, Buckeye, Arizona 85326

PRICING SHEET: NIGP CODE 91078, 92815, 92847, 92855, 92886, 92887, 92917 and 92962

Terms: NET 30

Vendor Number: 2011004357 0

Certificates of Insurance Required

Contract Period: To cover the period ending **December 31, 2016.** 

#### ATTACHMENT B

### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Offer will create a binding Contract. Respondent agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT RFP CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| Small Business Enterprise (SB                            | E)      |  |  |
|--|---------|--|--|
| AutoNation   |         | 86-0128003   | 05-473-8804  |
| RESPONDENT (FIRM) SUBMITTING PROPO                       | SAL     | FEDERAL TAX ID NUMBER  | DUNS#  |
| Todd Garrett - Wholesale Marketing Manager               |         | Digitally signed by To<br>DN: our Total General<br>Center, our End of General<br>CALLS CONTROL OF CONTROL OF CONTROL OF CONTROL<br>Date: 2015 10.10 CENTROL OF CONTROL | odif Garrets<br>, o-AutoNation Paes<br>methiphantonation.com,<br>13:03-07:00 |
| PRINTED NAME AND TITLE                                   |         | AUTHORIZED SIGNATURE   |  |
| 162 E. 1st Ave.  |         | 623 329-9434   | 623 505-2633   |
| ADDRESS  |         | TELEPHONE  | FAX#   |
| Mesa Arizona 852   | 10      | 10/21/2015   |  |
| CITY STATE ZIP   |         | DATE   |  |
| WEB SITE: _AutoNation.com                                |         | EMAIL ADDRESS:garrettTo  | @autonation.com  |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICE | ES.     | DATE 1/8/16  |  |
| Y: A CHAIRMAN, BOARD OF SUPERVISOR                       |         | DATE   |  |
| CHAIRMAN, BOARD OF SUPERVISOR                            | KS      | DATE   |  |
| ATTESTED:  |         |  |  |
| LERK OF THE BOARD  |         | DATE   |  |
| PPROVED AS TO FORM:                                      |         |  |  |
| Rombiell B. P.   | 4       | Daulen 23  | 2,2018   |
| EGAL COUNSEL   | )-10.00 | DATE   |  |

### BELL FORD, 2401 WEST BELL ROAD PHOENIX, ARIZONA 85023 **SERIAL 16030** NIGP CODE: 06069, 70, 71, 72, 73, 74 RESPONDENT NAME: Bell Ford **VENDOR NUMBER:** 20110066800 2401 West Bell Road Phoenix, Arizona 85023 ADDRESS: P.O. ADDRESS: 602-866-1776 TELEPHONE NUMBER: FACSIMILE NUMBER: WEB SITE: www.bellford.com REPRESENTATIVE: Michael Schmickle mschmickle@bellford.com REPRESENTATIVE E-MAIL: **REBATE** OR YES NO DISCOUNT WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT: [X] [ ] WILL ACCEPT PROCUREMENT CARD FOR PAYMENT: [X] [ ] WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: [X] <u>%</u>\_\_\_\_ [] (Payment shall be made within 48 hours of utilizing the Purchasing Card) VOLUNTARY EMPLOYEE DISCOUNT OFFER [X] [ ] % PAYMENT TERMS: [X] NET 30 DAYS 1.0 PRICING: **ITEM** DESCRIPTION

1.1 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

| MANUFACTURER               | MARGIN PLUS<br>(+) OR MINUS (-) |
|----------------------------|---------------------------------|
| General Motors             |                                 |
| Ford                       | 10%                             |
| Dodge                      |                                 |
| Nissan                     |                                 |
| Honda                      |                                 |
| Toyota                     |                                 |
| Isuzu                      |                                 |
| Other Manufacturer/Pricing |                                 |
| (List):                    |                                 |

# BELL FORD, 2401 WEST BELL ROAD PHOENIX, ARIZONA 85023

| 2 Hourly rate and information.  |                               |                              |                              |
|---|-------------------------------|------------------------------|------------------------------|
| 1.2.1 Hourly rate at service fac  | cility                        |                              | 74.5                         |
| 1.2.2 Hourly rate for after hou holidays and emergency                            |                               |                              | 74.5                         |
| 1.2.3 Indicate the GVW your service (see Section 2.1.                             |                               |                              | 52000                        |
| 1.2.4 Indicate if a pick-up and warranty  | delivery charge for ve        | chicles not covere           | d under0                     |
| 1.2.5 Business Hours  |                               |                              | 7am-6 pm                     |
| 1.2.6 Service Advisors Name information:  | & contact                     |                              | Paul Abbate 602-540-2772     |
| service center your able requirements (See section 1.2.7.1 <u>Durango Service</u> | e Center, 3325 W. Du          | -                            | penix, AZ 85009              |
| Ford  | Yes<br>X                      | No                           | 2401 W Bell Road Phoenix, AZ |
| 1.2.7.2 Mesa Service C<br>Ford  | lenter, 155 East Coury<br>Yes | , Mesa, Arizona 8<br>No<br>X | 35210                        |
| 1.2.7.3 Dysart Service  |                               | -                            | orise, Arizona 85374         |
| Ford  | Yes<br>X                      | No                           | 2401 W Bell Road Phoenix, AZ |
| 1.2.7.4 Downtown Serv   | vice Center, 120 South<br>Yes | 4th Aveneu, Pho              | penix, Arizona 85003         |
| Ford  | X                             |                              | 2401 W Bell Road Phoenix, AZ |
| 1.2.7.5 Buckeye Servic  |                               |                              | ckeye, Arizona 85326         |
| Ford  | Yes                           | No                           | 2401 W Rell Poad Phoenix AZ  |

# BELL FORD, 2401 WEST BELL ROAD PHOENIX, ARIZONA 85023

PRICING SHEET: NIGP CODE 91078, 92815, 92847, 92855, 92886, 92887, 92917 and 92962

Terms: NET 30

Vendor Number: 2011006680 0

Certificates of Insurance Required

Contract Period: To cover the period ending **December 31, 2016.** 

### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT IFB CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| Small Business Enterprise (SBE)                           |   |
|---|---|
| BELL FORD RESPONDENT (FIRM) SUBMITTING PROPOSAL F         | 860372486 098037914<br>EDERAL TAX ID NUMBER DUNS# |
| PRINTED NAME AND TITLE                                    | AUTHORIZED SLONATURE                              |
| 2401 W BELL RU  | TELEPHONE FAX#                                    |
| CITY STATE ZIP  | 101 11/9/CS                                       |
| WWW BELLEVED, COM   | EMAIL ADDRESS                                     |
| MARICOPA COUNTY, ARIZONA                                  |   |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES | DATE 1/6/16                                       |
| CHAIRMAN, BOARD OF SUPERVISORS                            | DATE  |
| ATTESTED:   |   |
| CLERK OF THE BOARD  | DATE  |
| APPROVED AS TO FORM: Rombill B. Pennsof                   | Party 22,2015                                     |

# BERGE FORD, INC., 460 E. AUTO CENTER DRIVE, MESA, AZ 85204

(List):

| SERIAL 16030<br>NIGP CODE: 06069, 70, 71, 72, 73,                                  |                  |                        |               |       |                       |
|--|------------------|------------------------|---------------|-------|-----------------------|
| 74   |                  |                        |               |       |                       |
| RESPONDENT NAME:   | Berge For        | rd, Inc.               |               |       |                       |
| VENDOR NUMBER  | 20110007         | 751 0                  |               |       |                       |
| ADDRESS:   | 460 E. Au        | ito Center Drive, Mesa | , AZ 85204    |       |                       |
| P.O. ADDRESS:  | PO Box 4         | 008, Mesa, AZ 85211    | -4008         |       |                       |
| TELEPHONE NUMBER:  | 480-497-7        | 7665                   |               |       |                       |
| FACSIMILE NUMBER:  | 480-497-7        | 7581                   |               |       |                       |
| WEB SITE:  | www.ber          | geford.com             |               |       |                       |
| REPRESENTATIVE:  | June Espa        |                        |               |       |                       |
| REPRESENTATIVE E-MAIL:   |                  | @bergeford.com         |               |       |                       |
|  |                  |                        |               |       |                       |
|  |                  |                        | YES           | NO    | REBATE OR<br>DISCOUNT |
| WILL ALLOW OTHER GOVERNMEN   | NTAL ENTI        | TIES TO                |               |       |                       |
| PURCHASE FROM THIS CONTRACT  | Γ:               |                        | [X]           | []    |                       |
| WILL ACCEPT PROCUREMENT CAR  | RD FOR PA        | YMENT:                 | [X]           | []    |                       |
| WILL OFFER REBATE (CASH OR CR  | REDIT) FOR       | 2                      |               |       |                       |
| UTILIZING PROCUREMENT CARD:  |                  |                        | []            | [X]   | %                     |
| (Payment shall be made within 48 hours of utilizin                                 | ng the Purchasin | ig Card)               |               |       | 20% over dealer       |
| VOLUNTARY EMPLOYEE DISCOUN   | NT OFFER         |                        | [X]           | []    | cost                  |
| PAYMENT TERMS:   |                  |                        |               |       |                       |
| [X] NET 30 DAYS  |                  |                        |               |       |                       |
| 1.0 PRICING:   |                  |                        |               |       |                       |
| ITEM DESCRIPTION   |                  |                        |               |       |                       |
| 1.1 All bidders shall reference the prices of a plus (+) or minus (-) a percentage |                  |                        | s with the ma | nrgin |                       |
|  |                  |                        |               |       |                       |
| MANAGE CONTRACTOR  |                  | MARGIN PLUS            |               |       |                       |
| MANUFACTUR   | RER              | (+) OR MINUS (-)       |               |       |                       |
| General Motors   | -                | D 1                    |               |       |                       |
| Ford   | _                | Dealer cost +5%        |               |       |                       |
| Dodge  | _                |                        |               |       |                       |
| Nissan   | _                |                        |               |       |                       |
| Honda  | _                |                        |               |       |                       |
| Toyota   | =                |                        |               |       |                       |
| Isuzu  | =                |                        |               |       |                       |
| Other  |                  |                        |               |       |                       |
| Manufacturer/Pricing   | g                |                        |               |       |                       |

# BERGE FORD, INC., 460 E. AUTO CENTER DRIVE, MESA, AZ 85204

| Hourly rate and informat   |   |   |            |  |            |
|--|---|---|------------|--|------------|
| .2.1 Hourly rate at service  | e facility  |   |            | \$85.0   | 00         |
| .2.2 Hourly rate for after different)  |   | \$  |            |  |            |
| 2.3 Indicate the GVW yo service (see Section 2   |   | d to  |            | 20,00  | 00_        |
| 2.4 Indicate if a pick-up warranty   | and delivery charge f                                 | or vehicles not covere  | d under    |  | <u>\$0</u> |
| 2.5 Business Hours   |   | M-F 7am   | - 7 pm     | Saturday 7 am - 4 pm                               |            |
| 2.6 Service Advisors Na information:   | me & contact  | Jim Cortina 480-49<br>Gary Harding 480-<br>Rich Withrow 602-    | 497-7532,  |  |            |
| 2.7 List the name and ad service center your al  |   | Durango Service C   | enter, 332 | st Coury, Mesa, AZ 8521<br>5 W. Durango Street, Ph | oenix, AZ  |
| requirements (See sec  | ction 2.1.3)  | Downtown Service  | Center, 1  | 20 South 4th Avenue, Ph                            | oenix, AZ  |
| requirements (See second 1.2.7.1 Durango Servi   |   | Ourango Street, Phoen<br>No                                     |            |  | oenix, AZ  |
| requirements (See second 1.2.7.1 Durango Servi Chevrolet   | ice Center, 3325 W. I                                 | Ourango Street, Phoen   | ix, AZ 850 | 009  |            |
| requirements (See second 1.2.7.1 Durango Servi Chevrolet Ford  | ice Center, 3325 W. I                                 | Ourango Street, Phoen No X                                      | ix, AZ 850 |  |            |
| requirements (See second 1.2.7.1 Durango Service Chevrolet Ford Dodge  | ice Center, 3325 W. I                                 | Ourango Street, Phoen No X X                                    | ix, AZ 850 | 009  |            |
| requirements (See second 1.2.7.1 Durango Servi Chevrolet Ford Dodge Honda  | ice Center, 3325 W. I                                 | Ourango Street, Phoen No X X X X                                | ix, AZ 850 | 009  |            |
| requirements (See second 1.2.7.1 Durango Service Chevrolet Ford Dodge  | ice Center, 3325 W. I                                 | Ourango Street, Phoen No X X X X X                              | ix, AZ 850 | 009  |            |
| requirements (See second 1.2.7.1 Durango Service Chevrolet Ford Dodge Honda Toyota   | ice Center, 3325 W. I                                 | Ourango Street, Phoen No X X X X                                | ix, AZ 850 | 009  |            |
| requirements (See second 1.2.7.1 Durango Service Chevrolet Ford Dodge Honda Toyota Nissan  | ice Center, 3325 W. I                                 | Ourango Street, Phoen No X X X X X X X                          | ix, AZ 850 | 009  |            |
| requirements (See second control of the seco | Yes  X  | Ourango Street, Phoen No  X  X  X  X  X  X  X  X  X  X  X  X  X | 460 E Au   | 009  |            |
| requirements (See second 1.2.7.1 Durango Service Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other  | Yes  X  | Ourango Street, Phoen No  X  X  X  X  X  X  X  X  X  X  X  X  X | 460 E Au   | 009  |            |
| requirements (See second 1.2.7.1 Durango Servi  Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other  1.2.7.2 Mesa Service (Chevrolet)   | Center, 155 East Cou                                  | Durango Street, Phoen No  X  X  X  X  X  X  X  X  X  x  x  x  x | 460 E Au   | oto Center Drive, Mesa, A                          | AZ 85204   |
| requirements (See second 1.2.7.1 Durango Service Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other  1.2.7.2 Mesa Service Chevrolet Ford   | ice Center, 3325 W. I<br>Yes  X  Center, 155 East Cou | Durango Street, Phoen No  X  X  X  X  X  X  X  X  X  X  X  X  X | 460 E Au   | 009  | AZ 85204   |
| 1.2.7.1 Durango Servi Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other  1.2.7.2 Mesa Service Chevrolet Ford Dodge  | Center, 155 East Cou                                  | Durango Street, Phoen No  X  X  X  X  X  X  X  X  X  X  X  X  X | 460 E Au   | oto Center Drive, Mesa, A                          | AZ 85204   |
| 1.2.7.1 Durango Servi Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other  1.2.7.2 Mesa Service Chevrolet Ford Dodge Honda  | Center, 155 East Cou                                  | Durango Street, Phoen No  X  X  X  X  X  X  X  X  X  X  X  X  X | 460 E Au   | oto Center Drive, Mesa, A                          | AZ 85204   |
| 1.2.7.1 Durango Servi Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other  1.2.7.2 Mesa Service Chevrolet Ford Dodge Honda Toyota   | Center, 155 East Cou                                  | Durango Street, Phoen No  X  X  X  X  X  X  X  X  X  X  X  X  X | 460 E Au   | oto Center Drive, Mesa, A                          | AZ 85204   |
| 1.2.7.1 Durango Servi Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other  1.2.7.2 Mesa Service Chevrolet Ford Dodge Honda  | Center, 155 East Cou                                  | Durango Street, Phoen No  X  X  X  X  X  X  X  X  X  X  X  X  X | 460 E Au   | oto Center Drive, Mesa, A                          | AZ 85204   |

# BERGE FORD, INC., 460 E. AUTO CENTER DRIVE, MESA, AZ 85204

| 1.2.7.3 Dysart Service   | Center, 16821 Nort  | th Dysart Road, Su  | rprise, Arizona 85374                      |
|--|---------------------|---|--|
|  | Yes                 | No  |  |
| Chevrolet  |                     | X   |  |
| Ford   |                     | X   |  |
| Dodge  |                     | X   |  |
| Honda  |                     | X   |  |
| Toyota   |                     | X   |  |
| Nissan   |                     | X   |  |
| Isuzu  |                     | X   |  |
| Other  |                     | X   |  |
|  |                     |   |  |
| 10745  | · G · 120.5         | .1 4.1 A  | 4 . 4 . 05002                              |
| 1.2.7.4 Downtown Ser   |                     |   | Phoenix, Arizona 85003                     |
| Chevrolet  | Yes                 | No<br>X   | 1  |
|  | V                   | Λ   | 460 F.A. (1. Co. (1. P. ) M. (1. A.7.95204 |
| Ford   | X                   |   | 460 E Auto Center Drive, Mesa, AZ 85204    |
| Dodge  |                     | X   |  |
| Honda  |                     | X   |  |
| Toyota   |                     | X   |  |
| Nissan   |                     | X   |  |
| Isuzu  |                     | X   |  |
| Other  |                     | X   |  |
| 1.2.7.5 Buckeye Service Chevrolet Ford Dodge Honda Toyota Nissan Isuzu Other | Yes Yes             | Yest Highway 85, E  No  X  X  X  X  X  X  X  X  X  X  X  X  X | Buckeye, Arizona 85326                     |
| PRICING SHEET: NIGP COD  | DE 91078, 92815, 92 |   | 36, 92887, 92917 and 92962                 |
| Terms:   | NET                 | 30  |  |
| Vendor Number:   | 20110               | 000751 0  |  |
| Certificates of Insurance  | Requ                | ired  |  |
| Contract Period:   | То со               | over the period end   | ing <b>December 31, 2016.</b>              |

### ATTACHMENT B

### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Offer will create a binding Contract. Respondent agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT RFP CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials.">http://www.maricopa.gov/materials.</a> AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| Small Business Enterprise (SBE)                               |                                  |                    |
|---|----------------------------------|--------------------|
| Berge Ford, Inc.  | 86-0116457                       |                    |
| RESPONDENT (FIRM) SUBMITTING PROPOSAL                         | FEDERAL TAX ID NUMBI             | ER DUNS#           |
| June Esparza, Parts Manager PRINTED NAME AND TITLE            | June 2016<br>Authorized signatur | em k               |
| 460 E. Auto Center Drive                                      | 480-497-7665                     | 480-497-7581       |
| ADDRESS   | TELEPHONE                        | FAX#               |
|   |                                  |                    |
| Mesa AZ 85204   | October 28, 2015                 |                    |
| CITY STATE ZIP  | DATE                             | W10                |
| WEB SITE:www.bergeford.com                                    | EMAIL ADDRESS:jesp.              | arza@bergeford.com |
| MARICOPA COUNTY, ARIZONA                                      |                                  |                    |
| BY: CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES | DATE /4/6                        |                    |
| BY:NA   |                                  |                    |
| CHAIRMAN, BOARD OF SUPERVISORS                                | DATE                             |                    |
| ATTESTED:   |                                  |                    |
| CLERK OF THE BOARD  | DATE                             |                    |
| APPROVED AS TO FORM:  |                                  |                    |
| Rombill B. Pennister  | Planbu 7:                        | 2 2015             |
| LEGAL COUNSEL   | DATE.                            | ,                  |

## BILL LUKE CHRYSLER JEEP DODGE AND RAM, 2425 W. CAMELBACK RD., PHOENIX, AZ 85015

| SERIAL 16030                     |   |     |
|----------------------------------|---|-----|
| NIGP CODE: 06069, 70, 71, 72, 73 | 5,74                                    |     |
| RESPONDENT NAME:                 | BILL LUKE CHRYSLER JEEP DODGE AND RAM   |     |
| VENDOR NUMBER :                  | 2011001025 0                            |     |
| ADDRESS:                         | 2425 W. CAMELBACK RD.,PHOENIX, AZ 85015 |     |
| P.O. ADDRESS:                    |   |     |
| TELEPHONE NUMBER:                | 602.336.1556                            |     |
| FACSIMILE NUMBER:                | 602.336.1476                            |     |
| WEB SITE:                        | www.billluke.com                        |     |
|                                  | SUSAN                                   |     |
| REPRESENTATIVE:                  | MCDANIEL                                | _   |
| REPRESENTATIVE E-MAIL:           | smcdaniel@billluke.com                  | _   |
|                                  |   |     |
|                                  | REBA                                    | ТЕ  |
|                                  | OR                                      |     |
|                                  | YES NO DISCOL                           | JN' |

|  |     |     | UK       |
|--|-----|-----|----------|
|  | YES | NO  | DISCOUNT |
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:   | [X] | []  |          |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:  | [X] | []  |          |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  (Payment shall be made within 48 hours of utilizing the Purchasing Card) | []  | [X] | %        |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER  | [X] | []  | %        |

PAYMENT TERMS: XXX NET 30 DAYS

## 1.0 PRICING:

## ITEM DESCRIPTION

1.1 All bidders shall reference the prices listed in Attachment A-1 with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

|                      | MARGIN PLUS      |
|----------------------|------------------|
| <b>MANUFACTURER</b>  | (+) OR MINUS (-) |
| General Motors       |                  |
| Ford                 |                  |
| Dodge                | cost + 10%       |
| Nissan               |                  |
| Honda                |                  |
| Toyota               |                  |
| Isuzu                |                  |
| Other                |                  |
| Manufacturer/Pricing |                  |
| (List):              |                  |
|                      |                  |

# BILL LUKE CHRYSLER JEEP DODGE AND RAM, 2425 W. CAMELBACK RD., PHOENIX, AZ 85015

| .2 Hourly rate and information.  |  |
|--|--|
| 1.2.1 Hourly rate at service facility  | \$95.00 per hour                                   |
| 1.2.2 Hourly rate for after hours, weekends, holidays and emergency (if different)                                     | _\$  |
| 1.2.3 Indicate the GVW your facility is equipped to service (see Section 2.1.2)  | 25,000   |
| 1.2.4 Indicate if a pick-up and deliver charge for warranty  | vehicles not covered under\$                       |
| 1.2.5 Business Hours   | 7:00 A.M 6:00 P.M. M-F / 7:00 A.M 3:00 P.M. SAT.   |
| 1.2.6 Service Advisors Name & contact information:   | DAMIAN GORDILLO 602.336.1532                       |
| 1.2.7 List the name and address on the County service center your able to support our requirements (See section 2.1.3) |  |
| 1.2.7.1 Durango Service Center, 3325 W. D<br>Yes   | Ourango Street, Phoenix, AZ 85009<br>No            |
| Chevrolet  |  |
| Ford   |  |
| Dodge X  | 2425 W. CAMELBACK RD.                              |
| Honda  |  |
| Toyota   |  |
| Nissan   |  |
| Isuzu  |  |
| Other  |  |
| 1.2.7.2 Downtown Service Center, 120 Sou   | nth 4th Aveneu, Phoenix, Arizona 85003             |
| Yes  | No   |
| Chevrolet  |  |
| Ford   |  |
| Dodge X  | 2425 W. CAMELBACK RD.                              |
| Honda  |  |
| Toyota   |  |
| Nissan   |  |
| Isuzu  |  |
| Other  |  |
| 1.2.7.3 Buckeye Service Center, 26449 Wes  | st Highway 85, Buckeye, Arizona 85326<br><b>No</b> |
| Chevrolet  |  |
| Ford   |  |

## BILL LUKE CHRYSLER JEEP DODGE AND RAM, 2425 W. CAMELBACK RD., PHOENIX, AZ 85015

| Dodge  | X |  | 2425 W. CAMELBACK RD. |
|--------|---|--|-----------------------|
| Honda  |   |  |                       |
| Toyota |   |  |                       |
| Nissan |   |  |                       |
| Isuzu  |   |  |                       |
| Other  |   |  |                       |

PRICING SHEET: NIGP CODE 91078, 92815, 92847, 92855, 92886, 92887, 92917 and 92962

Terms: NET 30

Vendor Number: 2011001025 0

Certificates of Insurance Required

Contract Period: To cover the period ending **December 31, 2016.** 

#### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT IFB CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| Small Business Enterprise (SBE)  |  |
|--|--|
| BILL LUKE CJDR RESPONDENT (FIRM) SUBMITTING PROPOSAL  SUSAN MCDANIEL PARTS DIR. PRINTED NAME AND TITLE | 86-0668231 FEDERAL TAX ID NUMBER DUNS # AUTHORIZED SIGNATURE |
| 2425 W. CAMELBACK RD. ADDRESS  | 602.336.1557 602.336.1476<br>TELEPHONE FAX#                  |
| PHOENIX, AZ. 85015 CITY STATE ZIP  | 11.09.2015<br>DATE   |
| www.billluke.com web site  | smcdaniel@billluke.com EMAIL ADDRESS                         |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES  | DATE I July  |
| CHAIRMAN, BOARD OF SUPERVISORS ATTESTED:   | DATE   |
| CLERK OF THE BOARD   | DATE   |
| APPROVED AS TO FORM:  Rombull B. Pennus fullegal counsel   | Deralies 27, 2015  |

# CHAPMAN FORD, 7100 E. MCDOWELL ROAD, SCOTTSDALE, AZ 85257

| SERIAL 16030                             |                                 |   |       |       |           |
|--|---------------------------------|---|-------|-------|-----------|
| NIGP CODE: 06069, 70, 71, 72,            | 73, 74                          |   |       |       |           |
| RESPONDENT                               |                                 |   |       |       |           |
| NAME:                                    | Chapman Ford                    |   | _     |       |           |
| VENDOR NUMBER :                          | 2011000486 0                    |   | _     |       |           |
| ADDRESS:                                 | 7100 e. McDowell road           | d, Scottsdale, AZ 85257                 | _     |       |           |
| P.O. ADDRESS:                            |                                 |   | _     |       |           |
| TELEPHONE NUMBER:                        | 480-946-3900                    |   | _     |       |           |
| FACSIMILE NUMBER:                        | 480-945-0736                    |   | _     |       |           |
| WEB SITE:                                | www.chapmanfordaz               | z.com                                   | _     |       |           |
| REPRESENTATIVE:                          | john mardueno                   |   | _     |       |           |
| REPRESENTATIVE E-MAIL:                   | johnmardueno@chap               | omanchoice.com                          | _     |       |           |
|  |                                 |   |       |       |           |
|  |                                 |   |       |       | REBATE OR |
|  |                                 |   | YES   | NO    | DISCOUNT  |
| WILL ALLOW OTHER GOVER                   | NMENTAL ENTITIES                | TO PURCHASE                             |       |       |           |
| FROM THIS CONTRACT:                      |                                 | 101011111111111111111111111111111111111 | [ X ] | []    |           |
|  |                                 |   |       |       |           |
| WILL ACCEPT PROCUREMEN                   | T CARD FOR PAYME                | NT:                                     | []    | [ X ] |           |
| WILL OFFER REBATE (CASH                  | OR CREDIT) FOR UTII             | LIZING                                  |       |       |           |
| PROCUREMENT CARD:                        |                                 |   | [ ]   | [ X ] | %         |
| (Payment shall be made within 48 hours o | f utilizing the Purchasing Card | )                                       |       |       |           |
| VOLUNTARY EMPLOYEE DIS                   | SCOUNT OFFER                    |   | [X]   | []    | cost +10% |
|  | OCCUPATION DEL                  |   | [ ]   |       |           |
| PAYMENT TERMS:                           |                                 |   |       |       |           |
| [x] Net 30 Days                          |                                 |   |       |       |           |
|  |                                 |   |       |       |           |
| 1.0 PRICING:                             |                                 |   |       |       |           |
| ITEM<br>DESCRIPTION                      |                                 |   |       |       |           |
| 1.1 All bidders shall reference the      | o prigos listed in Attachm      | oont A 1 with the                       |       |       |           |
| 1.2 margin of a plus (+) or minu         |                                 |   |       |       |           |
|  |                                 | MARGIN                                  |       |       |           |
|  |                                 | PLUS (+) <u>OR</u>                      |       |       |           |
| <u>M</u> A                               | <u>ANUFACTURER</u>              | MINUS (-)                               |       |       |           |
|  | General Motors                  |   |       |       |           |
|  | Ford                            | cost plus+ 10%                          |       |       |           |
|  | Dodge                           |   |       |       |           |
|  | Nissan                          |   |       |       |           |
|  | Honda                           | <u> </u>                                |       |       |           |
|  | Toyota                          |   |       |       |           |

Isuzu Other Manufacturer/Pricing (List):

# CHAPMAN FORD, 7100 E. MCDOWELL ROAD, SCOTTSDALE, AZ 85257

| 1.2 Hourly rate and information.  |                            |          |                            |                     |
|---|----------------------------|----------|----------------------------|---------------------|
| 1.2.1 Hourly rate at service facility   | 7                          |          | \$85.00                    |                     |
| 1.2.2 Hourly rate for after hours, w<br>holidays and emergency (if d            |                            |          | na                         |                     |
| 1.2.3 Indicate the GVW your facility to service (see Section 2.1.2)             |                            |          | 12000                      |                     |
| 1.2.4 Indicate if a pick-up and deli-<br>under warranty free pickup a           |                            |          |                            |                     |
| 1.2.5 Business Hours  | 7 ar                       | n to 5 p | om Mon to Fri.             |                     |
| 1.2.6 Service Advisors Name & co  | ontact information:        |          | John Otero                 |                     |
| 1.2.7 List the name and address on center your able to support o section 2.1.3) |                            | ·<br>    | Maricopa                   |                     |
| 1.2.7.1 Durango Service Ce  | nter, 3325 W. Duran<br>Yes | go Stre  | eet, Phoenix, AZ 850<br>No | 09                  |
| Chevrolet   |                            |          | X                          |                     |
| Ford  | X                          |          |                            | 7100 E McDowell Rd. |
| Dodge   |                            |          | X                          |                     |
| Honda   |                            |          | X                          |                     |
| Toyota  |                            | _        | X                          |                     |
| Nissan  |                            | _        | X                          |                     |
| Isuzu   |                            |          | X                          |                     |
| Other   |                            |          | X                          |                     |
| 1.2.7.2 Mesa Service Center   | ·. 155 East Coury. M       | esa. A   | rizona 85210               |                     |
|   | Yes                        | ,        | No                         |                     |
| Chevrolet   |                            |          | X                          |                     |
| Ford  | X                          |          |                            | 7100 E McDowell Rd. |
| Dodge   |                            |          | X                          |                     |
| Honda   |                            |          | X                          |                     |
| Toyota  |                            |          | X                          |                     |
| Nissan  |                            |          | X                          |                     |
| Isuzu   |                            |          | X                          |                     |
| Other   |                            |          | X                          |                     |

## CHAPMAN FORD, 7100 E. MCDOWELL ROAD, SCOTTSDALE, AZ 85257

1.2.7.3 Downtown Service Center, 120 South 4th Aveneu, Phoenix, Arizona 85003

|           | Yes | No |                     |
|-----------|-----|----|---------------------|
| Chevrolet |     | X  |                     |
| Ford      | X   |    | 7100 E McDowell Rd. |
| Dodge     |     | X  |                     |
| Honda     |     | X  |                     |
| Toyota    |     | X  |                     |
| Nissan    |     | X  |                     |
| Isuzu     |     | X  |                     |
| Other     |     | X  |                     |

PRICING SHEET: NIGP CODE 91078, 92815, 92847, 92855, 92886, 92887, 92917 and 92962

Terms: NET 30

Vendor Number: 2011000486 0

Certificates of Insurance Required

Contract Period: To cover the period ending **December 31, 2016.** 

#### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT IFB CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>, AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| Small Business Enterprise (SBE)                           |  |
|---|--|
| Chapman Ford RESPONDENT (FIRM) SUBMITTING PROPOSAL        | FEDERAL TAX ID NUMBER DUNS#                        |
| Drew Dowardt Gm<br>PRINTED NAME AND TITLE                 | AUTHORIZED SIGNATURE                               |
| 7100 & Medowell Rd  | 780-596 3500 FAX#                                  |
| Scotisdale 12 85257<br>CITY STATE ZIP                     | 11-10-2015<br>DATE                                 |
| Chapman Fordaz. Com<br>WEB SITE                           | Drewdavault e Chapman Chaice, Com<br>EMAIL ADDRESS |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES | DATE 1/4/16  |
| CHAIRMAN, BOARD OF SUPERVISORS                            | DATE   |
| ATTESTED:   |  |
| CLERK OF THE BOARD  APPROVED AS TO FORM:                  | DATE   |
| Rombill B. Penning  | December Tr 2015                                   |
| LEGAL COUNSEL   | DATE   |

### COURTESY CHEVROLET, 1233 E CAMELBACK RD., PHOENIX AZ 85014 **SERIAL 16030** NIGP CODE: 06069, 70, 71, 72, 73, 74 RESPONDENT NAME: Courtesy Chevrolet 20110007290 **VENDOR NUMBER:** ADDRESS: 1233 E Camelback Rd., Phoenix AZ 85014 P.O. ADDRESS: TELEPHONE NUMBER: 602-604-3075 FACSIMILE NUMBER: 602-604-3069 WEB SITE: courtesychev.com Jack Walker REPRESENTATIVE: REPRESENTATIVE E-MAIL: jtwalker@courtesychev.com REBATE OR YES NO DISCOUNT WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT: [] X WILL ACCEPT PROCUREMENT CARD FOR PAYMENT: X [] WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: X [] % (Payment shall be made within 48 hours of utilizing the Purchasing Card) VOLUNTARY EMPLOYEE DISCOUNT OFFER X [] 10% **PAYMENT TERMS:** [X] NET 30 DAYS 1.0 PRICING: ITEM DESCRIPTION 1.1 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup. **MARGIN** PLUS (+) OR MINUS (-) **MANUFACTURER** General Motors 3.75% over cost Ford Dodge Nissan

10% over cost

Honda Toyota Isuzu

Other

(List):

Manufacturer/Pricing

# COURTESY CHEVROLET, 1233 E CAMELBACK RD., PHOENIX AZ 85014

| 1.2 Hourly rate and information.   |                             |                  |   |
|--|-----------------------------|------------------|---|
| 1.2.1 Hourly rate at service facility  |                             |                  | \$74.00                                 |
| 1.2.2 Hourly rate for after hours, we emergency (if different)   | ekends, holidays and        |                  | \$74.00                                 |
| 1.2.3 Indicate the GVW your facility (see Section 2.1.2)   | is equipped to service      | ee               | 52000                                   |
| 1.2.4 Indicate if a pick-up and delive<br>not covered under warranty   | ery charge for vehicle      | s                | \$0.00                                  |
| 1.2.5 Business Hours   |                             | 6:30 am/6:30 pm  | Mon - Sat.                              |
| 1.2.6 Service Advisors Name & continformation:   |                             | on 602-604-3090  | tjohnson@courtesychev.com               |
| 1.2.7 List the name and address on the County service center your ables support our requirements (See section 2.1.3) |                             |                  |   |
| 1.2.7.1 Durango Service Cen  | ter, 3325 W. Durango<br>Yes | Street, Phoenix, | AZ 85009                                |
| Chevrolet  | X                           | NO               | 1233 E Camelback Rd 85014               |
| Ford   | Α                           |                  | 1233 L Camerdack Rd 03014               |
| Dodge  |                             |                  |   |
| Honda  |                             |                  |   |
| Toyota   |                             |                  |   |
| Nissan   |                             |                  |   |
| Isuzu  | X                           |                  |   |
| Other  |                             |                  | 1233 E Camelback Rd 85014               |
| 1.2.7.2 Mesa Service Center,   | 155 Fast Cours, Mos         | a Arizona 85010  |   |
| 1.2.7.2 Wesa Service Center,   | Yes                         | No               | ,                                       |
| Chevrolet  | X                           | 110              | 1233 E Camelback Rd 85014               |
| Ford   | A                           |                  | 1233 L Camerback Rd 63014               |
| Dodge  |                             | _                |   |
| Honda  |                             |                  |   |
| Toyota   |                             | _                |   |
| Nissan   |                             |                  |   |
| Isuzu  | X                           |                  |   |
| Other  | 21                          |                  | 1233 E Camelback Rd 85014               |
| O LIIOI  | 1                           | i                | 1200 2 00000000000000000000000000000000 |

# COURTESY CHEVROLET, 1233 E CAMELBACK RD., PHOENIX AZ 85014

1.2.7.3 Dysart Service Center, 16821 North Dysart Road, Surprise, Arizona 85374

|                           | _                 | Yes                       | No                          |                               |
|---------------------------|-------------------|---------------------------|-----------------------------|-------------------------------|
| Chev                      | rolet             | X                         |                             | 1233 E Camelback Rd 85014     |
| Ford                      |                   |                           |                             |                               |
| Dodg                      | ge                |                           |                             |                               |
| Hone                      | da                |                           |                             |                               |
| Toyo                      | ota               |                           |                             |                               |
| Nissa                     | an                |                           |                             |                               |
| Isuzi                     | 1                 | X                         |                             |                               |
| Othe                      | r                 |                           |                             | 1233 E Camelback Rd 85014     |
| 1.2.7.4 Down              | town Service Cent | ter, 120 South 4th<br>Yes | Aveneu, Phoenix, Ar<br>No   | rizona 85003                  |
| Chey                      | rolet             | X                         |                             | 1233 E Camelback Rd 85014     |
| Ford                      | ŀ                 |                           |                             | 1200 2 04110104011114 00 01 1 |
| Dodg                      | ŀ                 |                           |                             | ·                             |
| Hone                      |                   |                           |                             |                               |
| Toyo                      | i                 |                           |                             |                               |
| Nissa                     | ľ                 |                           |                             |                               |
| Isuzi                     | i                 | X                         |                             |                               |
| Othe                      | ŀ                 |                           |                             | 1233 E Camelback Rd 85014     |
|                           | -<br>-            | Yes                       | hway 85, Buckeye, A         |                               |
|                           | rolet             | X                         |                             | 1233 E Camelback Rd 85014     |
| Ford                      | ŀ                 |                           |                             |                               |
| Dodg                      | _                 |                           |                             |                               |
| Hone                      |                   |                           |                             |                               |
| Toyo                      | ľ                 |                           |                             |                               |
| Nissa                     | i                 |                           |                             |                               |
| Isuzi                     | ŀ                 | X                         |                             |                               |
| Othe                      | r                 |                           |                             | 1233 E Camelback Rd 85014     |
| PRICING SHEET: NIGF       | CODE 91078, 92    | 2815, 92847, 9285         | 55, 92886, 92887, 929       | 17 and 92962                  |
| Terms:                    |                   | NET 30                    |                             |                               |
| Vendor Number:            |                   | 2011000729 0              |                             |                               |
| Certificates of Insurance |                   | Required                  |                             |                               |
| Contract Period:          |                   | To cover the per          | riod ending <b>December</b> | · 31, 2016.                   |
|                           |                   |                           |                             |                               |

### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

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| ☐ Small Business Enterprise (SBE)                         |  |
|---|--|
| COURTESY CHEVROLET RESPONDENT (FIRM) SUBMITTING PROPOSAL  | 86-0123463 00-7961659<br>FEDERAL TAXYONUMBER DUNS# |
| DACK WALKER MANAGER<br>PRINTED NAME AND TITLE             | Juthorized SIGNATURE                               |
| 1233 E. Camelback Rd.                                     | 1602-604-3075<br>TELEPHONE FAX#<br>602-604-3069    |
| Phoenix AZ 85014<br>dity STATE ZIP                        | 11-4-15.<br>DATE                                   |
| WWW. COUFFSycheo. com.                                    | JTWAIKER @ COUNTSY Chev, COM.                      |
| MARICOPA COUNTY. ARIZONA                                  |  |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES | DATE   |
| CHAIRMAN, BOARD OF SUPERVISORS                            | DATE   |
| ATTESTED:   |  |
| CLERK OF THE BOARD  | DATE   |
| APPROVED AS TO FORM:                                      |  |
| Rambell B. Permenger                                      | Derenton 12, 20,5                                  |
| LEGAL COUNSEL   | DATE   |

# EARNHARDT FORD, 7300 W ORCHID LANE, CHANDLER AZ 85226

Other Manufacturer/Pricing (List):

| SERIAL 16030   |                                 |                |        |          |
|--|---------------------------------|----------------|--------|----------|
| NIGP CODE: 06069, 70, 71, 72, 73, 74   | P 1 1 P 1                       |                |        |          |
| RESPONDENT NAME:   | Earnhardt Ford,                 |                |        |          |
| VENDOR NUMBER :  | 2011000773 0                    |                |        |          |
| ADDRESS:   | 7300 W Orchid Lane, Cha         | andler AZ 852  | 26     |          |
| P.O. ADDRESS:  | SAME                            |                |        |          |
| TELEPHONE NUMBER:  | 480-893-0000                    |                |        |          |
| FACSIMILE NUMBER:  | 480-763-6290                    |                |        |          |
| WEB SITE:  | www.earnhardt.com               |                |        |          |
| REPRESENTATIVE:  | JEFFREY COOK                    |                |        |          |
| REPRESENTATIVE E-MAIL:   | jeffrey.cook@earnhard           | t.com          |        |          |
|  |                                 |                |        |          |
|  |                                 |                |        | REBATE   |
|  |                                 |                |        | OR       |
|  |                                 | YES            | NO     | DISCOUNT |
| WILL ALLOW OTHER GOVERNMENT PURCHASE FROM THIS CONTRACT:                             | AL ENTITIES TO                  | r 1            | [V]    |          |
| PURCHASE FROM THIS CONTRACT:   |                                 | []             | [X]    |          |
| WILL ACCEPT PROCUREMENT CARE   | FOR PAYMENT:                    | [X]            | []     |          |
|  |                                 |                |        |          |
| WILL OFFER REBATE (CASH OR CRE   | DIT) FOR UTILIZING              |                |        |          |
| PROCUREMENT CARD:  |                                 | []             | [X]    | <u>%</u> |
| (Payment shall be made within 48 hours of utilizing t                                | he Purchasing Card)             |                |        |          |
| VOLUNTARY EMPLOYEE DISCOUNT  | OFFER                           | [X]            | []     | 10%      |
|  |                                 | []             |        | 10,0     |
| PAYMENT TERMS:   |                                 |                |        |          |
| [X ] NET 30 DAYS   |                                 |                |        |          |
| 1 A PRIGNIC  |                                 |                |        |          |
| 1.0 PRICING:   |                                 |                |        |          |
| ITEM DESCRIPTION   |                                 |                |        |          |
| 1.1 All bidders shall reference the prices I of a plus (+) or minus (-) a percentage |                                 | alogs with the | margin |          |
|  | MADOINIDLUG                     |                |        |          |
| MANUFACTURER   | MARGIN PLUS<br>(+) OR MINUS (-) |                |        |          |
| General Motors   | (1) OK MINOS (-)                |                |        |          |
| Ford   |                                 |                |        |          |
| Dodge  |                                 |                |        |          |
| Nissan   |                                 |                |        |          |
| Honda  |                                 |                |        |          |
| Toyota   |                                 |                |        |          |
| Isuzu  |                                 |                |        |          |
| 15020  |                                 |                |        |          |

# EARNHARDT FORD, 7300 W ORCHID LANE, CHANDLER AZ 85226

| 2 Hourly rate and information.   |                           |                         |                                       |
|--|---------------------------|-------------------------|---------------------------------------|
| 1.2.1 Hourly rate at service facil   | ity                       |                         | 85                                    |
| 1.2.2 Hourly rate for after hours,   |                           | 'S                      |                                       |
| and emergency (if differen   | t)                        |                         | 85_                                   |
| 1.2.3 Indicate the GVW your fac<br>service (see Section 2.1.2)                                       | cility is equipped to     |                         | 26,000                                |
| 1.2.4 Indicate if a pick-up and do vehicles not covered under  |                           |                         | \$_                                   |
| 1.2.5 Business Hours   |                           |                         | MONDAY-FRIDAY 7 AM - 6 PM             |
| 1.2.6 Service Advisors Name & contact information:   | JEFF                      | REY COOK 480            | 0-763-6290 jeffrey.cook@earnhardt.com |
| 1.2.7 List the name and address County service center your to support our requirement section 2.1.3) | able<br>s (See            | ANGO, MESA A            | AND DOWNTOWN CENTERS                  |
| 1.2.7.1 Durango Service Chevrolet  | Center, 3325 W. Du<br>Yes | urango Street, Pl<br>No | hoenix, AZ 85009                      |
| Ford   | X                         |                         | 7300 W ORCHID LANE CHANDLER 85226     |
| Dodge  |                           |                         |                                       |
| Honda  |                           |                         |                                       |
| Toyota   |                           |                         |                                       |
| Nissan   |                           |                         |                                       |
| Isuzu  |                           |                         |                                       |
| Other  |                           |                         | J                                     |
| 1.2.7.2 Mesa Service Cer   | iter, 155 East Coury      | y, Mesa, Arizona        | a 85210                               |
|  | Yes                       | No                      |                                       |
| Chevrolet  |                           |                         |                                       |
| Ford   | X                         |                         | 7300 W ORCHID LANE CHANDLER 85226     |
| Dodge  |                           |                         |                                       |
| Honda  |                           |                         |                                       |
| Toyota   |                           |                         |                                       |
| Nissan   |                           |                         |                                       |
| Isuzu  |                           |                         |                                       |
| Other  | 1                         |                         |                                       |

# EARNHARDT FORD, 7300 W ORCHID LANE, CHANDLER AZ 85226

1.2.7.3 Downtown Service Center, 120 South 4th Aveneu, Phoenix, Arizona 85003

|           | Yes | No |                                   |
|-----------|-----|----|-----------------------------------|
| Chevrolet |     |    |                                   |
| Ford      | X   |    | 7300 W ORCHID LANE CHANDLER 85226 |
| Dodge     |     |    |                                   |
| Honda     |     |    |                                   |
| Toyota    |     |    |                                   |
| Nissan    |     |    |                                   |
| Isuzu     |     |    |                                   |
| Other     |     |    |                                   |

PRICING SHEET: NIGP CODE 91078, 92815, 92847, 92855, 92886, 92887, 92917 and 92962

Terms: NET 30

Vendor Number: 2011000773 0

Certificates of Insurance Required

Contract Period: To cover the period ending **December 31, 2016.** 

### ATTACHMENT B

## AGREEMENT PAGE

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| Small Business Enterprise (SBE)                                | ,   |
|--|---|
| EARNHARDT FORD SAUS CO. RESPONDENT (FIRM) SUBMITTING PROPOSAL  | 86-0171499 0621 33678<br>FEDERAL TAX ID NUMBER DUNS # |
| DEBBIE VESCO, CORP. MGR. PRINTED NAME AND TITLE                | AOTHORIZED SIGNATURE                                  |
| 7300 W. ORCHIO LAME<br>ADDRESS                                 | 480 763 6227 480 783 4655<br>TELEPHONE FAX#           |
| CHANDLER AZ 85226<br>CITY STATE ZIP                            | 11-3-15<br>DATE                                       |
| WEB SITE: KIKIKI. EARLHARDTFORD. COM                           | EMAIL ADDRESS: <u>Jeffrey. COOK@earnhard</u> t.       |
| BY:  CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES | DATE //e/16   |
| BY: CHAIRMAN, BOARD OF SUPERVISORS                             | DATE  |
| CLERK OF THE BOARD   | DATE  |
| APPROVED AS TO FORM:   |   |
| Rombill B. Penniafra.  | Dancer 22, 20,5                                       |

### MIDWAY CHEVROLET, 2323 W BELL RD., PHOENIX, AZ 85023

**SERIAL 16030** NIGP CODE: 06069, 70, 71, 72, 73, 74 RESPONDENT NAME: MIDWAY CHEVROLET **VENDOR NUMBER:** 2011001022 0 ADDRESS: 2323 W BELL RD., PHOENIX, AZ 85023 P.O. ADDRESS: TELEPHONE NUMBER: 602-866-0102 602-760-7099 FACSIMILE NUMBER: WEB SITE: WWW.MIDWAYCOMMERCIAL.COM REPRESENTATIVE: MIKE LEWIS REPRESENTATIVE E-MAIL: Mlewis@vtaig.com

|  | YES | NO  | REBATE OR<br>DISCOUNT |
|--|-----|-----|-----------------------|
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:   | [X] | []  |                       |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:  | []  | [X] |                       |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  (Payment shall be made within 48 hours of utilizing the Purchasing Card) | []  | [X] | %                     |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER  | [X] | []  | 10% off door rate     |

PAYMENT TERMS:

[X] NET 30 DAYS

#### 1.0 PRICING:

## ITEM DESCRIPTION

1.1 All bidders shall reference the prices listed in Attachment A-1 with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

| MARGIN PLUS      |
|------------------|
| (+) OR MINUS (-) |
| OUR COST + 5%    |
|                  |
|                  |
| OUR COST + 5%    |
| OUR COST + 5%    |
|                  |

# MIDWAY CHEVROLET, 2323 W BELL RD., PHOENIX, AZ 85023

| 1.2 Hourly rate and information.   |                            |            |                     |                                  |
|--|----------------------------|------------|---------------------|----------------------------------|
| 1.2.1 Hourly rate at service facility  | 7                          |            |                     | \$64.00                          |
| 1.2.2 Hourly rate for after hours, w emergency (if different)                                  | veekends, holidays         | and        |                     | \$                               |
| 1.2.3 Indicate the GVW your facilities service (see Section 2.1.2)                             | ity is equipped to         |            | 80,00               | 0 GVW                            |
| 1.2.4 Indicate if a pick-up and deli<br>not covered under warranty                             | very charge for vel        | hicles     |                     | \$0                              |
| 1.2.5 Business Hours   | 6AM TO 6PM I               | MONDA      | Y TO FRIDA          | AY / 7AM TO 4PM SATURDAY         |
| 1.2.6 Service Advisors Name & coinformation:   | ontact                     | MII        | KE LEWIS 6          | 02-672-1484 Mlewis@vtaig.com     |
| 1.2.7 List the name and address on service center your able to su requirements (See section 2. | apport our                 |            |                     |                                  |
| 1.2.7.1 Durango Service Ce   | Yes                        | ango Str   | eet, Phoenix,<br>No |                                  |
| Chevrolet  | X                          |            |                     | 2323 W Bell Rd. Phx, AZ 85023    |
| Ford   | X                          |            |                     |                                  |
| Dodge  | X                          |            |                     |                                  |
| Honda  | X                          |            |                     |                                  |
| Toyota   | X                          |            |                     |                                  |
| Nissan   | X                          |            |                     |                                  |
| Isuzu  | X                          |            |                     |                                  |
| Other  | X                          | l <u>L</u> |                     |                                  |
| 1.2.7.2 Mesa Service Cente   | er, 155 East Coury,<br>Yes | Mesa, A    | rizona 85210<br>No  |                                  |
| Chevrolet  | X                          |            | 140                 | 2323 W Bell Rd. Phx, AZ 85023    |
| Ford   | X                          |            |                     | 2323 W Bell Rd. 1 IIX, 112 03023 |
| Dodge  | X                          |            |                     | ·                                |
| Honda  | X                          |            |                     |                                  |
| Toyota   | X                          |            |                     |                                  |
| Nissan   | X                          |            |                     |                                  |
| Isuzu  | X                          |            |                     | <del></del>                      |
| Other  | X                          |            |                     |                                  |

# MIDWAY CHEVROLET, 2323 W BELL RD., PHOENIX, AZ 85023

| ~-  | , г                                      | Yes  | No              | 7                             |
|---|--|--|-----------------|-------------------------------|
|   | evrolet                                  | X  |                 | 2323 W Bell Rd. Phx, AZ 85023 |
| Fo  | <del> -</del>                            | X  |                 |                               |
|   | odge                                     | X  |                 |                               |
|   | onda                                     | X  |                 |                               |
|   | yota                                     | X  |                 |                               |
|   | ssan                                     | X  |                 |                               |
|   | ızu                                      | X  |                 |                               |
| Ot  | her                                      | X  |                 |                               |
| 1.2.7.4 Dov                                 | vntown Service (                         | Center, 120 South 4th                      | Aveneu, Phoeni  | x, Arizona 85003              |
|   |  | Yes  | No              |                               |
| Ch  | evrolet                                  | X  |                 | 2323 W Bell Rd. Phx, AZ 85023 |
| Fo  | rd                                       | X  |                 |                               |
| Do  | odge                                     | X  |                 |                               |
| Но  | onda                                     | X  |                 |                               |
| To  | yota                                     | X  |                 |                               |
| Ni  | ssan                                     | X  |                 |                               |
| Isu   | ızu                                      | X  |                 |                               |
| Ot  | her                                      | X  |                 |                               |
| Fo<br>Do<br>Ho<br>To<br>Ni<br>Isu           | nevrolet rd odge onda oyota ssan nzu her | Yes  X  X  X  X  X  X  X  X  X  X  X  X  X | No              | 2323 W Bell Rd. Phx, AZ 85023 |
| PRICING SHEET: NI                           | GP CODE 91078                            | 8, 92815, 92847, 9285                      | 5, 92886, 92887 | , 92917 and 92962             |
| Terms:                                      |  | NET 30                                     |                 |                               |
|   |  | 2011000772.0                               |                 |                               |
| Vendor Number:                              |  | 2011000773 0                               |                 |                               |
| Vendor Number:<br>Certificates of Insurance | e  | Required                                   |                 |                               |

#### ATTACHMENT B

#### AGREEMENT PAGE

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Small Business Enterprise (SBE) 86-0202697 Midway Cherrolet/ISUZU RESPONDENT (FIRM) SUBMITTING PROPOSAL FEDERAL TAX ID NUMBER DUNS# Mr. J.H. Bhatte Cintrolle 2323 W. Bell 1603 866-0102 602 760-3361 TELEPHONE FAX# 11-9-15 Phoenix AZ. STATE DATE www.inidwaychery.com I shattertaig. com WEB SITE EMAIL ADDRESS MARICOPA COUNTY, ARIZONA CHIEF PROCUREMENT OFFICER. DATE OFFICE OF PROCUREMENT SERVICES CHAIRMAN, BOARD OF SUPERVISORS DATE ATTESTED: CLERK OF THE BOARD DATE APPROVED AS TO FORM: LEGAL COUNSEL DATE

#### RODEO FORD, 13680 W. TEST DRIVE, GOODYEAR, AZ 85338

**SERIAL 16030** NIGP CODE: 06069, 70, 71, 72, 73, 74 RESPONDENT NAME: RODEO FORD 2011000754 0 VENDOR NUMBER: ADDRESS: 13680 W. TEST DRIVE, GOODYEAR, AZ 85338 P.O. ADDRESS: TELEPHONE NUMBER: 623-298-3951 FACSIMILE NUMBER: 623-882-8408 WEB SITE: www.rodeofordaz.com REPRESENTATIVE: Darren Smith REPRESENTATIVE E-MAIL: darren.smith@earnhardt.com

|  |              |              | REBATE<br>OR   |
|--|--------------|--------------|----------------|
|  | YES          | NO           | DISCOUNT       |
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO                                |              |              |                |
| PURCHASE FROM THIS CONTRACT:   | [ <b>X</b> ] | []           |                |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:                                | [ <b>X</b> ] | []           |                |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:       | []           | [ <b>X</b> ] | %              |
| (Payment shall be made within 48 hours of utilizing the Purchasing Card) |              |              |                |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER  | [ <b>X</b> ] | []           | COST + 10<br>% |

#### PAYMENT TERMS:

[X] NET 30 DAYS

#### 1.0 PRICING:

# ITEM DESCRIPTION

1.1 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

| <u>MANUFACTURER</u> | MARGIN PLUS<br>(+) OR MINUS (-) |  |
|---------------------|---------------------------------|--|
| General Motors      |                                 | <u>-</u>                                     |
| Ford                | COST + 8%                       | - Acquisition cost +8% on out-sourced items  |
| Dodge               | N/A                             | (Picking up parts from other dealers or non- |
| Nissan              | N/A                             | o.e. items)                                  |
| Honda               | N/A                             | _  |
| Toyota              | N/A                             | <u>-</u>                                     |
| Isuzu               | N/A                             |  |

Other Manufacturer/Pricing

(List):

# RODEO FORD, 13680 W. TEST DRIVE, GOODYEAR, AZ 85338 1.2 Hourly rate and

| information.   |   |  |  |
|--|---|--|--|
| 1.2.1 Hourly rate at service facility  |   | \$ 65.00 / H   | <u>R</u>   |
| 1.2.2 Hourly rate for after hours, we and emergency (if different)   | ekends, holidays  | \$ N/2   | <u> </u>   |
| 1.2.3 Indicate the GVW your facility service (see Section 2.1.2)   | y is equipped to  | Up to F550 an<br>30,000 lb ma                                |  |
| 1.2.4 Indicate if a pick-up and delive not covered under warranty  | ery charge for vehicles   | \$0.0  | 0_   |
| 1.2.5 Business Hours N   | IONDAY - SATURDA  | AY 7:00 A.M 6:00   | 0 P.M.   |
| 1.2.6 Service Advisors Name & contact information:   | RACHEL SHANAHA  |  |  |
| 1.2.7 List the name and address on<br>the County service center<br>your able to support our<br>requirements (See section<br>2.1.3) | * Durango Service C<br>* Dysart Service Cer<br>* Downtown Service | Center, 3325 W. Dunter, 16821 North I<br>e Center, 120 South | orango Street, Phoenix, AZ 85009<br>Dysart Road, Surprise, Arizona 85374<br>Ath Avenue, Phoenix, Arizona 85003<br>Highway 85, Buckeye, Arizona 85326 |
| 1.2.7.1 Durango Service Cen  | ter, 3325 W. Durango S  |  | 85009  |
|  | Yes   | No   |  |
| Chevrolet  |   | <u>X</u>   |  |
| Ford   | X   | -  | 680 W. Test Drive, Goodyear, AZ 85338  |
| Dodge  |   | <u>X</u>   |  |
| Honda  |   | <u>X</u>   |  |
| Toyota   |   | X  |  |
| Nissan   |   | X  |  |
| Isuzu  |   | X  |  |
| Other  |   | X  |  |
| 1.2.7.2 Dysart Service Cente   | •   |  | ona 85374  |
|  | Yes   | No   |  |
| Chevrolet  |   | X  |  |
| Ford   | X   |  | 680 W. Test Drive, Goodyear, AZ 85338  |
| Dodge  |   | <u>X</u>   |  |
| Honda  |   | <u>X</u>   |  |
| Toyota   |   | X  |  |
| Nissan   |   | X  |  |
| Isuzu  |   | X  |  |
| Other  |   | X  |  |

### RODEO FORD, 13680 W. TEST DRIVE, GOODYEAR, AZ 85338

1.2.7.3 Downtown Service Center, 120 South 4th Avenue, Phoenix, Arizona 85003

|           | Yes | No |   |
|-----------|-----|----|---|
| Chevrolet |     | X  |   |
| Ford      | X   |    | 13680 W. Test Drive, Goodyear, AZ 85338 |
| Dodge     |     | X  |   |
| Honda     |     | X  |   |
| Toyota    |     | X  |   |
| Nissan    |     | X  |   |
| Isuzu     |     | X  |   |
| Other     |     | X  |   |
|           |     |    | -                                       |

1.2.7.4 Buckeye Service Center, 26449 West Highway 85, Buckeye, Arizona 85326

|           | <u>r es</u> | NO                                    |   |
|-----------|-------------|---------------------------------------|---|
| Chevrolet |             | X                                     |   |
| Ford      | X           |                                       | 13680 W. Test Drive, Goodyear, AZ 85338 |
| Dodge     |             | X                                     |   |
| Honda     |             | X                                     |   |
| Toyota    |             | X                                     |   |
| Nissan    |             | X                                     |   |
| Isuzu     |             | X                                     |   |
| Other     |             | X                                     |   |
|           | -           | · · · · · · · · · · · · · · · · · · · |   |

PRICING SHEET: NIGP CODE 91078, 92815, 92847, 92855, 92886, 92887, 92917 and 92962

Terms: NET 30

Vendor Number: 2011000754 0

Certificates of Insurance Required

Contract Period: To cover the period ending **December 31, 2016.** 

#### ATTACHMENT B

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| Small Business Enterprise (SBE)   |  |
|---|--|
| RODEO FORD, TAIC. RESPONDENT (FIRM) SUBMITTING PROPOSAL  DEPBRE VESCO, CORP. Mage. PRINTED NAME AND TITLE | 27-2557194 O36662532. FEDERAL TAX ID NUMBER DUNS # |
| 13680 IdEST TEST DRIVE<br>ADDRESS   | 623 298 3951 623 · 882 8408<br>TELEPHONE FAX#      |
| GOODYEAR, AZ 65338 CITY STATE ZIP   | 11-3-16<br>DATE                                    |
| WEB SITE: WWILL RODEDFORDAZ. COM  | EMAIL ADDRESS: darren. Smith & earnhardt.          |
| MARICOPA COUNTY, ARIZONA  | СОМ  |
| BY:CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES  | DATE /16   |
| BY: CHAIRMAN, BOARD OF SUPERVISORS  | DATE   |
| ATTESTED:  CLERK OF THE BOARD   | DATE   |
| APPROVED AS TO FORM:  |  |
| Rombill B. Penniafin  | Decalue 22, 20,5                                   |

### SANDERSON FORD, 6300 N 51<sup>ST</sup> AVE., GLENDALE, AZ 85301

SERIAL 16030 NIGP CODE: 06069, 70, 71, 72, 73, 74 RESPONDENT NAME: Sanderson Ford 20110010260 **VENDOR NUMBER:** ADDRESS: 6300 N 51st Ave., Glendale, AZ 85301 P.O. ADDRESS: TELEPHONE NUMBER: 623-8420-8600 FACSIMILE NUMBER: 623-842-8771 http://www.sandersonford.com WEB SITE: REPRESENTATIVE: Tom Peterson REPRESENTATIVE E-MAIL: tpeterson@sandersonford.com

|  | YES   | NO   | REBATE OR DISCOUNT |
|--|-------|------|--------------------|
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:   | [X ]  | []   |                    |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:  | []    | [X]  |                    |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  (Payment shall be made within 48 hours of utilizing the Purchasing Card) | []    | [ X] | _%                 |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER  | [ X ] | []   | 10%                |

#### PAYMENT TERMS:

[X] NET 30 DAYS

#### 1.0 PRICING:

#### ITEM DESCRIPTION

1.1 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

|                      | MARGIN PLUS      |
|----------------------|------------------|
| <b>MANUFACTURER</b>  | (+) OR MINUS (-) |
| General Motors       |                  |
| Ford                 | Cost + 10%       |
| Dodge                |                  |
| Nissan               |                  |
| Honda                |                  |
| Toyota               |                  |
| Isuzu                |                  |
| Other                |                  |
| Manufacturer/Pricing |                  |
| (List):              |                  |
| Cummins              | Cost + 10%       |
| Caterpillar          | Cost + 10%       |
| Allison              | Cost + 10%       |

# $\underline{SANDERSON\ FORD,6300\ N\ 51^{ST}\ AVE.,GLENDALE,AZ\ 85301}$

| 1.2 Hourly rate and information.  | , -                     | ,                        |   |
|---|-------------------------|--------------------------|---|
| 1.2.1 Hourly rate at service facil  | lity                    |                          | \$63.50   |
| 1.2.2 Hourly rate for after hours holidays and emergency (                            |                         |                          | \$_   |
| 1.2.3 Indicate the GVW your fa to service (see Section 2.1                            |                         | I                        | 80,000 Lbs GVW  |
| 1.2.4 Indicate if a pick-up and d covered under warranty                              | lelivery charge fo      | or vehicles not          | \$0.00  |
| 1.2.5 Business Hours  | Monday - Friday         | 7:00 am to 6:00 p        | m • Saturday 7:00 am to 3:00 pm   |
| 1.2.6 Service Advisors Name & contact information:                                    |                         |                          | Mike Alevizos • Phone: 623-842-8700<br>Email: malevizos@sandersonford.com |
| 1.2.7 List the name and address service center your able to requirements (See section | support our             |                          |   |
| 1.2.7.1 Durango Service   | Center, 3325 W.         | Durango Street, No       | Phoenix, AZ 85009   |
| Chevrolet<br>Ford   | XXXXXXX                 |                          | 6300 N 51St Ave. Glendale, AZ 85301                                       |
| Dodge   | 717171717171            |                          | 0500 11 515t 111c. Glendale, 112 05501                                    |
| Honda   |                         |                          |   |
| Toyota  |                         |                          |   |
| Nissan  |                         |                          |   |
| Isuzu   |                         |                          |   |
| Other   |                         |                          |   |
| 1.2.7.2 Dysart Service C  | enter, 16821 Nor<br>Yes | rth Dysart Road, S<br>No | Surprise, Arizona 85374   |
| Chevrolet   |                         |                          |   |
| Ford  | XXXXXXX                 |                          | 6300 N 51St Ave. Glendale, AZ 85301                                       |
| Dodge   |                         |                          |   |
| Honda   |                         |                          |   |
| Toyota  |                         |                          |   |
| Nissan  |                         |                          |   |
| Isuzu   |                         |                          |   |
| Other   |                         |                          |   |

### SANDERSON FORD, 6300 N 51<sup>ST</sup> AVE., GLENDALE, AZ 85301

Contract Period:

1.2.7.3 Downtown Service Center, 120 South 4th Aveneu, Phoenix, Arizona 85003 Yes No Chevrolet Ford XXXXXXX 6300 N 51St Ave. Glendale, AZ 85301 Dodge Honda Toyota Nissan Isuzu Other 1.2.7.4 Buckeye Service Center, 26449 West Highway 85, Buckeye, Arizona 85326 Yes No Chevrolet 6300 N 51St Ave. Glendale, AZ 85301 Ford XXXXXXXX Dodge Honda Toyota Nissan Isuzu Other PRICING SHEET: NIGP CODE 91078, 92815, 92847, 92855, 92886, 92887, 92917 and 92962 Terms: NET 30 Vendor Number: 20110010260 Certificates of Insurance Required

To cover the period ending December 31, 2016.

#### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT IFB CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| Small Business Enterprise (SBE)   |  |
|---|--|
| Sanderson Ford RESPONDENT (FIRM) SUBMITTING PROPOSAL                                | 86-0123699 035865096<br>FEDERAL TAX ID NUMBER DUNS # |
| Steve Wendt • Dealership G.M. PRINTED NAME AND TITLE                                | AUTHORIZED SIGNATURE                                 |
| 6300 N 51st Ave.<br>ADDRESS   | 623.842.8635 623.842.8878 TELEPHONE FAX #            |
| Glendale AZ 85301 CITY STATE ZIP  | 11/05/2015<br>DATE                                   |
| http://www.sandersonford.com<br>WEB SITE  | swendt@sandersonford.com EMAIL ADDRESS               |
| MARICOPA COUNTY, ARIZONA  CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES | DATE   |
| CHAIRMAN, BOARD OF SUPERVISORS  | DATE   |
| ATTESTED:   | DATE   |
| APPROVED AS TO FORM: Rombull B. Penning   | Dec la 27, 2015                                      |

#### SAN TAN FORD, 1429 E MOTORPLEX LOOP, GILBERT ARIZONA 85297

| SERIAL 16030                         |  |
|--------------------------------------|--|
| NIGP CODE: 06069, 70, 71, 72, 73, 74 |  |
| RESPONDENT NAME:                     | San Tan Ford                                 |
| VENDOR NUMBER :                      | 2011000790 0                                 |
| ADDRESS:                             | 1429 E Motorplex Loop, Gilbert Arizona 85297 |
| P.O. ADDRESS:                        |  |
| TELEPHONE NUMBER:                    | 480 821 3200                                 |
| FACSIMILE NUMBER:                    | 480 621 3793                                 |
| WEB SITE:                            | www.santanford.com                           |
| REPRESENTATIVE:                      | Bruce Zieder                                 |
| REPRESENTATIVE E-MAIL:               | bzieder@santanford.com                       |
|                                      |  |

|   | YES | NO  | REBATE OR<br>DISCOUNT |
|---|-----|-----|-----------------------|
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:  | [X] | [ ] |                       |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:   | [X] | []  |                       |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: (Payment shall be made within 48 hours of utilizing the Purchasing Card) | []  | [X] | _%                    |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER   | []  | [X] | %                     |

#### PAYMENT TERMS:

[X] NET 30 DAYS

#### 1.0 PRICING:

#### ITEM DESCRIPTION

1.1 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

|                                   | _               |
|-----------------------------------|-----------------|
|                                   | MARGIN PLUS (+) |
| <b>MANUFACTURER</b>               | OR MINUS (-)    |
| General Motors                    |                 |
| Ford                              | LIST - 32%      |
| Dodge                             |                 |
| Nissan                            |                 |
| Honda                             |                 |
| Toyota                            |                 |
| Isuzu                             |                 |
| Other Manufacturer/Pricing        |                 |
| (List):                           |                 |
| All other makes other than ford w | vill be our     |
| cost plus 10%                     |                 |
|                                   |                 |

# SAN TAN FORD, 1429 E MOTORPLEX LOOP, GILBERT ARIZONA 85297

| 1.2 Hourly rate and information.  | ,                                      |                          | <del></del>                             |
|---|--|--------------------------|---|
| 1.2.1 Hourly rate at service facil  | ity                                    |                          | \$97.50                                 |
| 1.2.2 Hourly rate for after hours, weekends, holidays and emergency (if different)                              |  |                          | \$97.50                                 |
| 1.2.3 Indicate the GVW your factorice (see Section 2.1.2)   | ility is equipped to                   |                          | 30,000#                                 |
| 1.2.4 Indicate if a pick-up and do not covered under warrant  |  | es<br>\$0 if within      | 15 miles                                |
| 1.2.5 Business Hours  | Monday - Friday 7:00:<br>Sunday closed | am to 8:00pm Satu        | rday 7:00am to 5:00pm                   |
| 1.2.6 Service Advisors Name & information:  | contact                                | Erick Yaw                | Shane Gurule Larry Nelson 480 621-3780  |
| 1.2.7 List the name and address service center your able to requirements (See section  1.2.7.2 Mesa Service Cer | support our 2.1.3)                     |                          | nter 155 East Coury, Mesa Arizona 85210 |
|   | Yes                                    | No                       | Provide Location address                |
| Chevrolet   | 168                                    | X                        | Trovide Location address                |
| Ford  | X                                      | A                        |   |
| Dodge   |  | X                        | 1                                       |
| Honda   |  | X                        |   |
| Toyota  |  | X                        |   |
|   |  | X                        |   |
| Isuzu   |  | X                        | T                                       |
| Other   |  | X                        |   |
| PRICING SHEET: NIGP CODE 910  | 078, 92815, 92847, 9285                | 55, 92886, 92887, 9      | 92917 and 92962                         |
| Terms:  | NET 30                                 |                          |   |
| Vendor Number:  | 2011000790 0                           |                          |   |
| Certificates of Insurance   | Required                               |                          |   |
| Contract Period:  | To cover the per                       | riod ending <b>Decem</b> | ber 31, 2016.                           |

# ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Offer will create a binding Contract. Respondent agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT RFP CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

|   | TO THE  |
|---|---|
| Small Business Enterprise (SBE)                             |   |
| SANTAN FOLD RESPONDENT (FIRM) SUBMITTING PROPOSAL           | 20-3289308 300591773<br>FEDERAL TAX ID NUMBER DUNS# |
| Bruce Zieder Account Manager Fired & PRINTED NAME AND TITLE | AUTHORIZED STGNATURE                                |
| ADDRESS E. Motorplex Losp                                   | 602-702-700Z 480 621 3724<br>TELEPHONE FAX#         |
| City STATE ZIP  | 11-2-15<br>DATE                                     |
| WEB SITE: www. Santenford. Con                              | EMAIL ADDRESS: bziedar@santantorolcom               |
| MARICOPA COUNTY, ARIZONA                                    |   |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES   | DATE /6/16  |
| BY: CHAIRMAN, BOARD OF SUPERVISORS                          | DATE  |
| ATTESTED:   |   |
| CLERK OF THE BOARD  | DATE  |
| APPROVED AS TO FORM:  |   |
| Rombill B. Penningen  | December 22, 2015                                   |
|   | DATE  |

#### RIVERVIEW TOYOTA, 2020 S DOBSON ROAD MESA, AZ. 85202 **SERIAL 16030** NIGP CODE: 06069, 70, 71, 72, 73, 74 RESPONDENT NAME: Riverview Toyota **VENDOR NUMBER:** 2011006682 0 ADDRESS: 2020 S Dobson Road Mesa, Az. 85202 P.O. ADDRESS: TELEPHONE NUMBER: 480-655-4400 FACSIMILE NUMBER: WEB SITE: www.riverviewtoyota.com Jon Beck REPRESENTATIVE: REPRESENTATIVE E-MAIL: jbeck@riverviewtoyota.com REBATE OR YES NO DISCOUNT WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT: [X] [] WILL ACCEPT PROCUREMENT CARD FOR PAYMENT: [X] [] WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: [ ] [X] % (Payment shall be made within 48 hours of utilizing the Purchasing Card) VOLUNTARY EMPLOYEE DISCOUNT OFFER % [X] [] PAYMENT TERMS: [X] NET 30 1.0 PRICING: ITEM DESCRIPTION 1.1 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup. MARGIN PLUS MANUFACTURER (+) OR MINUS (-) General Motors Ford Dodge Nissan

-25%

Honda Toyota

Isuzu
Other
Manufacturer/Pricing
(List):

# RIVERVIEW TOYOTA, 2020 S DOBSON ROAD MESA, AZ. 85202

1.2 Hourly rate and information.

| 1.2.1 Hourly rate at service facility   |                    |          |         | 90                          |
|---|--------------------|----------|---------|-----------------------------|
| 1.2.2 Hourly rate for after hours, weekends, holidays and emergency (if different)                  |                    |          | 90      |                             |
| 1.2.3 Indicate the GVW your faci<br>service (see Section 2.1.2)                                     | lity is equipped t | o        |         | 28000                       |
| 1.2.4 Indicate if a pick-up and del<br>not covered under warranty                                   |                    | vehicles |         | 0_                          |
| 1.2.5 Business Hours  |                    |          | 7:30-6: | 00 pm                       |
| 1.2.6 Service Advisors Name & c information:  | ontact             |          | Jenna   | Phelan 480-655-4473         |
| 1.2.7 List the name and address of service center your able to service requirements (See section 2) | support our        |          |         |                             |
| 1.2.7.1 Durango Service C   | Center, 3325 W. I  | _        |         |                             |
|   | Yes                | No       | )       | Provide Location address    |
| Chevrolet   |                    |          |         |                             |
| Ford  |                    |          |         |                             |
| Dodge   |                    |          |         |                             |
| Honda   | V                  |          |         | 2020 C D 1 D 1 M 47         |
| Toyota<br>Nissan  | X                  |          |         | 2020 S Dobson Road Mesa. AZ |
| Isuzu   |                    |          |         | -                           |
| Other   |                    |          |         |                             |
| 1.2.7.2 Mesa Service Cent   |                    | -        |         |                             |
|   | Yes                | No       | )       | Provide Location address    |
| Chevrolet   |                    |          |         |                             |
| Ford  |                    |          |         |                             |
| Dodge   |                    |          |         |                             |
| Honda   |                    |          |         |                             |
| Toyota  | X                  |          |         | 2020 S Dobson Road Mesa. AZ |
| Nissan  |                    |          |         |                             |
| Isuzu   |                    |          |         |                             |
| Other   |                    |          |         |                             |

#### RIVERVIEW TOYOTA, 2020 S DOBSON ROAD MESA, AZ. 85202

| 1.2.7.3 Dysart Service C                      | Yes                 | No No             | Provide Location address                       |
|---|---------------------|-------------------|--|
| Chevrolet                                     | 105                 | 110               |  |
| Ford  |                     |                   |  |
| Dodge   |                     |                   |  |
| Honda   |                     |                   |  |
| Toyota  | X                   |                   | 2020 S Dobson Road Mesa. AZ                    |
| Nissan  |                     |                   |  |
| Isuzu   |                     |                   |  |
| Other   |                     |                   |  |
| 1.2.7.4 Downtown Servi                        | ce Center, 120 Sout | th 4th Aveneu, Pl | noenix, Arizona 85003                          |
|   | Yes                 | No                | Provide Location address                       |
| Chevrolet                                     |                     |                   |  |
| Ford  |                     |                   |  |
| Dodge   |                     |                   |  |
| Honda   |                     |                   |  |
| Toyota  | X                   |                   | 2020 S Dobson Road Mesa. AZ                    |
| Nissan  |                     |                   |  |
| Isuzu   |                     |                   |  |
| Other   |                     |                   |  |
| 1.2.7.5 Buckeye Service  Chevrolet Ford Dodge | Center, 26449 Wes   | No No             | uckeye, Arizona 85326 Provide Location address |
| Honda   | v                   |                   | 2020 S D 1 D 1 M A 7                           |
| Toyota<br>Nissan                              | X                   |                   | 2020 S Dobson Road Mesa. AZ                    |
| Nissan<br>Isuzu                               |                     |                   | <del> </del>                                   |
| Other   |                     |                   |  |
| Other   |                     |                   |  |
| PRICING SHEET: NIGP CODE 91                   | 078, 92815, 92847,  | 92855, 92886, 9   | 2887, 92917 and 92962                          |
| Terms:  | NET 30              |                   |  |
| Vendor Number:                                | 201100668           | 32 0              |  |
| Certificates of Insurance                     | Required            |                   |  |
| Contract Period:                              | To cover the        | he period ending  | December 31, 2016.                             |

#### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

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| Small Business Enterprise (SBE)  |  |                               |
|--|--|-------------------------------|
| Brent Berges Riverview Toyota<br>RESPONDENT (FIRM) SUBMITTING PROPOSAL | 177 /8/14/0/9<br>FEDERAL TAX ID NUMBER   | DUNS#                         |
| DON BECK PENTS Manager PRINTED NAME AND TITLE                          | Month L. Such and State of Sta | ATURE                         |
| JOJO W. Riveryiew Auto Dr. ADDRESS                                     | TELEPHONE  | 5-4400 (490) 655-4468<br>FAX# |
| Mesa AZ 85201<br>CITY STATE ZIP  | 1(/4///5<br>DATE   |                               |
| WEB SITE   | jbeck @ Riverview<br>EMAIL ADDRESS   | stoyet.com                    |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES              | DATE /8/   |                               |
| CHAIRMAN, BOARD OF SUPERVISORS   | DATE   |                               |
| ATTESTED:  N A CLERK OF THE BOARD                                      | DATE   |                               |
| Rombill B. Penniofer   | Decelu ?   | 2,20,5                        |
| LEGAL COUNSEL  | DATE   |                               |

# CAMELBACK FORD LINCOLN, 1330 E. CAMELBACK ROAD, PHOENIX, AZ 85014 \*\*ADDED 01/14/16\*\*

| SERIAL 16030                         |  |
|--------------------------------------|--|
| NIGP CODE: 06069, 70, 71, 72, 73, 74 |  |
| RESPONDENT NAME:                     | MCVT MOTORS / CAMELBACK FORD LINCOLN   |
| VENDOR NUMBER:                       | 2011004426 0                           |
| ADDRESS:                             | 1330 E CAMELBACK RD., PHOENIX AZ 85014 |
| P.O. ADDRESS:                        |  |
| TELEPHONE NUMBER:                    | 602-240-5658                           |
| FACSIMILE NUMBER:                    | 602-850-9061                           |
| WEB SITE:                            | WWW.CAMELBACKFORD.COM                  |
| REPRESENTATIVE:                      | KRISTA LASHLEY                         |
| REPRESENTATIVE E-MAIL:               | KLASHLEY@VTAIG.COM                     |

|  | YES | NO    | REBATE OR DISCOUNT |
|--|-----|-------|--------------------|
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:   | [X] | []    |                    |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:  | [X] | []    |                    |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  (Payment shall be made within 48 hours of utilizing the Purchasing Card) | []  | [X]   | %                  |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER  | []  | [ X ] | %                  |

#### PAYMENT TERMS:

[X] NET 30 DAYS

#### 1.0 PRICING:

### ITEM DESCRIPTION

1.1 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

| MANUFACTURER         | MARGIN PLUS<br>(+) OR MINUS (-) |
|----------------------|---------------------------------|
| General Motors       | COST + 20%                      |
| Ford                 | COST + 10%                      |
| Dodge                | COST + 20%                      |
| Nissan               | COST + 20%                      |
| Honda                | COST + 20%                      |
| Toyota               | COST + 20%                      |
| Isuzu                | COST + 20%                      |
| Other                |                                 |
| Manufacturer/Pricing |                                 |
| (List):              |                                 |

# CAMELBACK FORD LINCOLN, 1330 E. CAMELBACK ROAD, PHOENIX, AZ 85014

| 1.2 Hourly rate and information.   |  |                      |  |              |
|--|--|----------------------|--|--------------|
| 1.2.1 Hourly rate at service facility  |  | \$75.00 HOUR         |  |              |
| 1.2.2 Hourly rate for after hou emergency (if different)   | 1.2.2 Hourly rate for after hours, weekends, holidays and emergency (if different) |                      | \$75.00 HOUR                                       |              |
| 1.2.3 Indicate the GVW your service (see Section 2.1.  |  | nipped to            | 20000  |              |
| 1.2.4 Indicate if a pick-up and vehicles not covered und   |  | rge for              | \$0  |              |
| 1.2.5 Business Hours   | M-F 7 A  | M-6 PM SAT           | 7 AM-4 PM SUN CLOSED                               |              |
| 1.2.6 Service Advisors Name & contact information:   |  | KRISTA               | LASHLEY  |              |
| 1.2.7 List the name and address<br>County service center you<br>support our requirements<br>2.1.3) | our able to  |                      | GO;MESA;DYSART;DOWN                                | TOWN;BUCKEYE |
| 1.2.7.1 Durango Service  | Center, 3325<br>Yes  | 5 W. Durango S<br>No | Street, Phoenix, AZ 85009 Provide Location address |              |
| Chevrolet  | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Ford   | X  | -                    | 1330 E CAMELBACK RD                                |              |
| Dodge  | X  |                      | 1330 E CAMELBACK RD                                | -            |
| Honda  | X  |                      | 1330 E CAMELBACK RD                                | -            |
| Toyota   | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Nissan   | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Isuzu  | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Other  | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| 1.2.7.2 Mesa Service Ce  | nter, 155 Eas  | st Coury, Mesa       |  |              |
|  | Yes  | No                   | Provide Location address                           |              |
| Chevrolet  | X  |                      | 1330 E CAMELBACK RD                                |              |
| Ford   | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Dodge  | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Honda  | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Toyota   | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Nissan   | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Isuzu  | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |
| Other  | X  |                      | 1330 E CAMELBACK RD                                | PHX AZ 85014 |

# CAMELBACK FORD LINCOLN, 1330 E. CAMELBACK ROAD, PHOENIX, AZ 85014

| 1.2.7.3 Dysart Service Co   | enter, 1682     | 1 North Dysart      | t Road, Surprise, Arizona 85374   |
|---|-----------------|---------------------|---|
| •   | Yes             | No                  | Provide Location address  |
| Chevrolet   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Ford  | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Dodge   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Honda   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Toyota  | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Nissan  | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Isuzu   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Other   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| 1.2.7.4 Downtown Servi  | ce Center,      | 120 South 4th A     | Avenue, Phoenix, Arizona 85003  |
|   | Yes             | No                  | Provide Location address  |
| Chevrolet   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Ford  | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Dodge   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Honda   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Toyota  | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Nissan  | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Isuzu   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| 1.2.7.5 Buckeye Service  Chevrolet Ford  Dodge  Honda  Toyota  Nissan | Yes X X X X X X | 149 West High<br>No | way 85, Buckeye, Arizona 85326 Provide Location address  1330 E CAMELBACK RD PHX AZ 85014  1330 E CAMELBACK RD PHX AZ 85014 |
|   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Isuzu<br>Other  | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014  |
| Other   | X               |                     | 1330 E CAMELBACK RD PHX AZ 85014<br>1330 E CAMELBACK RD PHX AZ 85014  |
| Other   | Λ               |                     | 1330 E CAMELDACK RD FHA AZ 83014  |
| PRICING SHEET: NIGP CODE 91078,                                       | 92815, 928      | 847, 92855, 92      | 886, 92887, 92917 and 92962   |
| Terms:  | NET 3           | 0                   |   |
| Vendor Number:  | 201100          | 04426 0             |   |
| Certificates of Insurance   | Requir          | ed                  |   |

To cover the period ending **December 31, 2016.** 

Contract Period:

#### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT IFB CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>, AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| ☐ Small Business Enterprise (SBE)                               |   |
|---|---|
| CAMELBACK FORD-LINCOLN<br>RESPONDENT (FIRM) SUBMITTING PROPOSAL | 26: 2170637 961876146<br>FEDERAL TAX ID NUMBER DUNS # |
| MARK A. SIVIC PARTS MANAGER<br>PRINTED NAME AND TITLE           | Authorized Signature                                  |
| 1330 E CAMELBACK ROL<br>ADDRESS                                 | TELEPHONE FAX #                                       |
| PHDENIX 1/2 SSOLY CITY STATE ZIP                                | 1-4-14<br>DATE  |
| WEB SITE MARICOPA COUNTY, ARIZONA                               | MSIVIC @ VTAIG COM<br>EMAIL ADDRESS                   |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES       | DATE  |
| CHAIRMAN, BOARD OF SUPERVISORS ATTESTED:                        | DATE  |
| CLERK OF THE BOARD  | DATE  |
| APPROVED AS TO FORM:  |   |
| Rucul Legal Counsel   | DATE 13, 2016   |

**REBATE OR** 

# FIESTA LINCOLN, 1720 S MESA DRIVE MESA, AZ 85210

| **ADDED 02/04/16**                   |                                   |     |    |
|--------------------------------------|-----------------------------------|-----|----|
| SERIAL 16030                         |                                   |     |    |
| NIGP CODE: 06069, 70, 71, 72, 73, 74 |                                   |     |    |
| RESPONDENT NAME:                     | Fiesta Lincoln                    |     |    |
| VENDOR NUMBER:                       | W000003429 9                      |     |    |
| ADDRESS:                             | 1720 S. Mesa Drive, Mesa, AZ 8521 | 10  |    |
| P.O. ADDRESS:                        |                                   |     |    |
| TELEPHONE NUMBER:                    | 480-813-4900                      |     |    |
| FACSIMILE NUMBER:                    | 480-813-4915                      |     |    |
| WEB SITE:                            | www.fiestalm.com                  |     |    |
| REPRESENTATIVE:                      | Todd McMahon                      |     |    |
| REPRESENTATIVE E-MAIL:               | toddm@bergegroup.com              |     |    |
|                                      |                                   |     |    |
|                                      |                                   |     |    |
|                                      | _                                 | YES | NO |
| WILL ALLOW OTHER GOVERNMEN           | NTAL ENTITIES TO                  |     |    |
| PURCHASE FROM THIS CONTRACT          |                                   | [X] | [] |

|  | YES   | NO  | DISCOUNT |
|--|-------|-----|----------|
| WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:   | [X]   | []  |          |
| WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:  | [ X ] | []  |          |
| WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  (Payment shall be made within 48 hours of utilizing the Purchasing Card) | []    | [X] | _%       |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER  | [X]   | []  | %        |

# PAYMENT TERMS: [X] NET 30

### 1.0 PRICING:

#### ITEM DESCRIPTION

1.2 All bidders shall reference the prices listed in auditable pricing catalogs with the margin of a plus (+) or minus (-) a percentage (%) discount or markup.

| <u>MANUFACTURER</u>  | MARGIN PLUS<br>(+) OR MINUS (-) |
|----------------------|---------------------------------|
| General Motors       |                                 |
| Ford                 | 10                              |
| Dodge                |                                 |
| Nissan               |                                 |
| Honda                |                                 |
| Toyota               |                                 |
| Isuzu                |                                 |
| Other                |                                 |
| Manufacturer/Pricing |                                 |
| (List):              |                                 |

# FIESTA LINCOLN, 1720 S MESA DRIVE MESA, AZ 85210

| 1.2 Hourly rate and information.  |                |                     |                      |                        |
|---|----------------|---------------------|----------------------|------------------------|
| 1.2.1 Hourly rate at service facility   |                |                     | 74.50                |                        |
| 1.2.2 Hourly rate for after hours, weekends, holidays and emergency (if different)    |                |                     | 74.50                |                        |
| 1.2.3 Indicate the GVW your factorice (see Section 2.1.2)                             |                | d to                |                      |                        |
| 1.2.4 Indicate if a pick-up and d<br>not covered under warrant                        |                | or vehicles         | 0                    |                        |
| 1.2.5 Business Hours  |                | Mon-Fri 7:00        | 0-6:00 Sat 7:00-5:00 |                        |
| 1.2.6 Service Advisors Name & information:  | contact        | _ Chi               | ris Ackermann 480-81 | 3-4900                 |
| 1.2.7 List the name and address service center your able to requirements (See section | support our    |                     |                      |                        |
| 1.2.7.1 Durango Service   |                | _                   |                      |                        |
| Charmalat   | Yes            | No                  | Provide Locat        | ion address            |
| Chevrolet<br>Ford   | X              |                     | 1720 S MES           | A DR MESA AZ 85210     |
|   | Λ              |                     | 1/20 S MESA          | A DK MESA AZ 65210     |
| Dodge<br>Honda  |                |                     |                      |                        |
|   |                |                     | -                    |                        |
| Toyota<br>Nissan  |                |                     |                      |                        |
| Isuzu   |                |                     |                      |                        |
| Other   |                |                     |                      |                        |
| 1.2.7.2 Mesa Service Cer  | ton 155 Foot C | Mass A              | 95210                |                        |
| 1.2.7.2 Mesa Service Cer  | Yes            | oury, Mesa, A<br>No | Provide Locat        | ion address            |
| Chevrolet   | 103            | 110                 | Trovide Locat        | ion address            |
| Ford  | X              |                     | 1720 S MESA          | A DR MESA AZ 85210     |
| Dodge   | 11             |                     | 1,200111201          | 1 DIC MILIOTI ML 03210 |
| Honda   |                |                     |                      |                        |
| Toyota  |                |                     |                      |                        |
| Nissan  |                |                     | <del></del>          |                        |
|   |                |                     |                      |                        |
| Isuzu   |                |                     |                      |                        |
| Other   |                |                     |                      |                        |

<u>FIESTA LINCOLN, 1720 S MESA DRIVE MESA, AZ 85210</u>
1.2.7.3 Dysart Service Center, 16821 North Dysart Road, Surprise, Arizona 85374

|   | Yes                        | No                     | Provide Location address              |
|---|----------------------------|------------------------|---------------------------------------|
| Chevrole  |                            |                        |                                       |
| Ford  | X                          |                        | 1720 S MESA DR MESA AZ 85210          |
| Dodge   |                            |                        |                                       |
| Honda   |                            |                        |                                       |
| Toyota  |                            |                        |                                       |
| Nissan  |                            |                        |                                       |
| Isuzu   |                            |                        |                                       |
| Other   |                            |                        | J                                     |
| 1.2.7.4 Downtown<br>85003   | n Service Center, 120 Sout | th 4th Aveneu          | ı, Phoenix, Arizona                   |
|   | Yes                        | No                     | Provide Location address              |
| Chevrole  | et                         |                        |                                       |
| Ford  | X                          |                        | 1720 S MESA DR MESA AZ 85210          |
| Dodge   |                            |                        |                                       |
| Honda   |                            |                        |                                       |
| Toyota  |                            |                        |                                       |
| Nissan  |                            |                        |                                       |
| Isuzu   |                            |                        |                                       |
| Other   |                            |                        |                                       |
| 1.2.7.5 Buckeye \$<br>85326   | Service Center, 26449 Wes  | st Highway 85          | 5, Buckeye, Arizona                   |
| 03320   | Yes                        | No                     | Provide Location address              |
| Chevrole  |                            |                        | 7                                     |
| Ford  | X                          |                        | 1720 S MESA DR MESA AZ 85210          |
| Dodge   |                            |                        | 1/20 5 1/12511 210 1/12511 1/12 05210 |
| Honda   |                            |                        |                                       |
| Toyota  |                            |                        |                                       |
| Nissan  |                            |                        |                                       |
| Isuzu   |                            |                        |                                       |
| Other   |                            |                        |                                       |
| Other   |                            |                        | J                                     |
| PRICING SHEET: NIGP CC  | DDE 91078, 92815, 92847,   | 92855, 9288            | 6, 92887, 92917 and 92962             |
| Terms:  | NET 30                     |                        |                                       |
| Vendor Number:  | W0000034                   | 129 9                  |                                       |
| Certificates of Insurance   | Required                   |                        |                                       |
| Contract Period: To cover the period ending <b>December 31, 2016.</b> |                            | ing December 31, 2016. |                                       |

#### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Bid will create a binding Contract. Respondent further agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT IFB CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| ☐ Small Business Enterprise (SBE)   |   |
|---|---|
| RESTA LINCOLN RESPONDENT (FIRM) SUBMITTING PROPOSAL TODD MCMAHON SERVICE MANAGER PRINTED NAME AND TITLE | FEDERAL TAX ID NUMBER DUNS #                      |
| 1720 S. MESA DRIVE<br>ADDRESS   | 480 813 4900   480 813 4915<br>  TELEPHONE   FAX# |
| MESA AZ 85210 CITY STATE ZIP  LULIN FIRST COM WEB SITE  | toddm everge group - com                          |
| MARICOPA COUNTY, ARIZONA  | 2 /5 /16  |
| CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES   | DATE  |
| CHAIRMAN, BOARD OF SUPERVISORS  ATTESTED:   | DATE  |
| CLERK OF THE BOARD  | DATE  |
| APPROVED AS TO FORM:  LEGAL COUNSEL   | Folgotte 1, 2016                                  |

# PFVT MOTORS, INC. DBA PEORIA FORD, 9130 W. BELL ROAD, PEORIA, AZ 85382

| **ADDED 02/04/16**                                  | ,                                 | , |       |           |
|---|-----------------------------------|---|-------|-----------|
| SERIAL 16030  |                                   |   |       |           |
| NIGP CODE: 06069, 70, 71, 72, 73, 74                |                                   |   |       |           |
| RESPONDENT NAME:                                    | PFVT Motors, Inc. dba Peori       | a Ford                                  |       |           |
| VENDOR NUMBER:                                      | 2011000502 0                      |   |       |           |
| ADDRESS:  | 9130 W. Bell Road, Peoria, A      | AZ 85382                                |       |           |
| P.O. ADDRESS:                                       |                                   |   |       |           |
| TELEPHONE NUMBER:                                   | 623-977-8888                      |   |       |           |
| FACSIMILE NUMBER:                                   | 480-393-5535                      |   |       |           |
| WEB SITE:   | www.peoriaford.com                |   |       |           |
| REPRESENTATIVE:                                     | Chad Welsh                        |   |       |           |
| REPRESENTATIVE E-MAIL:                              | cwelsh@peoriaford.com             |   |       |           |
|   |                                   |   |       |           |
|   |                                   |   |       | REBATE OR |
|   |                                   | YES                                     | NO    | DISCOUNT  |
| WILL ALLOW OTHER GOVERNME                           | NTAL ENTITIES TO                  |   |       |           |
| PURCHASE FROM THIS CONTRACT                         |                                   | [X]                                     | []    |           |
|   |                                   | []                                      |       |           |
| WILL ACCEPT PROCUREMENT CA                          | RD FOR PAYMENT:                   | []                                      | [X]   |           |
| WILL OFFER REBATE (CASH OR CI                       | REDIT) FOR UTILIZING              |   |       |           |
| PROCUREMENT CARD:                                   | []                                | [ X ]                                   | %     |           |
| (Payment shall be made within 48 hours of utilizing | ng the Purchasing Card)           |   |       |           |
|   |                                   |   |       |           |
| VOLUNTARY EMPLOYEE DISCOUNT OFFER                   |                                   | [ ]                                     | [ X ] | %         |
| PAYMENT TERMS:<br>[X] NET 30                        |                                   |   |       |           |
| 1.0 PRICING:  |                                   |   |       |           |
| ITEM DESCRIPTION                                    |                                   |   |       |           |
| 1.3 All bidders shall reference the price           | s listed in auditable pricing cat | alogs with the margi                    | n     |           |
| of a plus (+) or minus (-) a percenta               | ge (%) discount or markup.        |   |       |           |
|   | MARGIN PLUS                       |   |       |           |
| MANUFACTURE   | (+) OR MINUS (-)                  |   |       |           |
| General Motors                                      |                                   |   |       |           |
| Ford  | Cost + 10%                        |   |       |           |
| Dodge   |                                   |   |       |           |
| Nissan  |                                   |   |       |           |
| Honda   |                                   |   |       |           |
| Toyota  |                                   |   |       |           |
| Isuzu   |                                   |   |       |           |
| Other   |                                   |   |       |           |
| Manufacturer/Pricin                                 | g                                 |   |       |           |

(List):

# PFVT MOTORS, INC. DBA PEORIA FORD, 9130 W. BELL ROAD, PEORIA, AZ 85382

| 1.2 Hourly rate and information.   |                 |   |  |
|--|-----------------|---|--|
| 1.2.1 Hourly rate at service facility  | \$60.00/ hr     |   |  |
| 1.2.2 Hourly rate for after hours, weekends, he emergency (if different)   | olidays and     | \$60.00/ hr                                   |  |
| 1.2.3 Indicate the GVW your facility is equipposervice (see Section 2.1.2)   | ped to          | 36,000GVWR_                                   |  |
| 1.2.4 Indicate if a pick-up and delivery charge not covered under warranty   | for vehicles    | \$N/C   |  |
| 1.2.5 Business Hours   |                 | M-F 7-6                                       |  |
| 1.2.6 Service Advisors Name & contact information:   | Joe             | Price 480-287-3454 jpi                        | rice@vtaig.com                             |
| 1.2.7 List the name and address on the County service center your able to support our requirements (See section 2.1.3) | Du              | rango Main, Dysart Service Center, and Buckey | vice Center, Downtown<br>ve Service Center |
| 1.2.7.1 Durango Service Center, 3325 Yes   | W. Durango Stro | eet, Phoenix, AZ 85009 Provide Location       | on address                                 |
| Chevrolet  |                 |   |  |
| Ford X   |                 | 9130 W. Bell I                                | Rd., Peoria, AZ 85382                      |
| Dodge  | _               |   |  |
| Honda  | _               |   |  |
| Toyota   |                 |   |  |
| Nissan   |                 |   |  |
| Isuzu  | _               |   |  |
| Other  |                 |   |  |
| 1.2.7.2 Mesa Service Center, 155 East  | Coury, Mesa, A  | rizona 85210                                  |  |
| Yes  | No              | Provide Location                              | on address                                 |
| Chevrolet  |                 |   |  |
| Ford   |                 |   |  |
| Dodge  |                 |   |  |
| Honda  |                 |   |  |
| Toyota   |                 |   |  |
| Nissan   |                 |   |  |
| Isuzu  |                 |   |  |
| Other  |                 |   |  |

#### PFVT MOTORS, INC. DBA PEORIA FORD, 9130 W. BELL ROAD, PEORIA, AZ 85382

1.2.7.3 Dysart Service Center, 16821 North Dysart Road, Surprise, Arizona 85374

|                           | <u> </u>              | es                | No             | Provide Location address           |
|---------------------------|-----------------------|-------------------|----------------|------------------------------------|
| C                         | hevrolet              |                   |                |                                    |
| Fo                        | ord                   | X                 |                | 9130 W. Bell Rd., Peoria, AZ 85382 |
| D                         | odge                  |                   |                |                                    |
| Н                         | onda                  |                   |                |                                    |
| To                        | oyota                 |                   |                |                                    |
| N                         | issan                 |                   |                |                                    |
| Is                        | uzu                   |                   |                |                                    |
| O                         | ther                  |                   |                |                                    |
| 1.2.7.4 Do<br>85003       | wntown Service Cente  | er, 120 South 4th | Aveneu, Pho    | enix, Arizona                      |
|                           | <u> Y</u>             | es                | No             | Provide Location address           |
| C                         | hevrolet              |                   |                |                                    |
| Fo                        | ord                   | X                 |                | 9130 W. Bell Rd., Peoria, AZ 85382 |
| D                         | odge                  |                   |                |                                    |
| Н                         | onda                  |                   |                |                                    |
| To                        | oyota                 |                   |                |                                    |
| N                         | issan                 |                   |                |                                    |
| Is                        | uzu                   |                   |                |                                    |
| O                         | ther                  |                   |                |                                    |
| 1.2.7.5 Buo<br>85326      | ckeye Service Center, | 26449 West Hig    | ghway 85, Buc  | keye, Arizona                      |
| 03320                     | Y                     | es                | No             | Provide Location address           |
| C                         | hevrolet              |                   | 110            | 110 vide Edealion address          |
|                           |                       | X                 |                | 9130 W. Bell Rd., Peoria, AZ 85382 |
|                           | odge                  |                   |                | 7130 W. Ben Rai, 1 cona, 112 03302 |
|                           | onda                  |                   | -              | _                                  |
|                           | oyota                 |                   |                | _                                  |
|                           | issan                 |                   |                | _                                  |
|                           | uzu                   |                   |                | _                                  |
|                           | ther                  |                   |                | _                                  |
| 9                         |                       |                   |                | _                                  |
| PRICING SHEET: NI         | GP CODE 91078, 92     | 315, 92847, 928   | 55, 92886, 928 | 387, 92917 and 92962               |
| Terms:                    |                       | NET 30            |                |                                    |
| Vendor Number:            |                       | 2011000502 0      |                |                                    |
| Certificates of Insurance | ce                    | Required          |                |                                    |

To cover the period ending **December 31, 2016.** 

Contract Period:

#### ATTACHMENT B

#### AGREEMENT PAGE

Respondent hereby certifies that Respondent has read, understands and agrees that acceptance by Maricopa County of the Respondent's Offer will create a binding Contract. Respondent agrees to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement

BY SIGNING THIS PAGE THE SUBMITTING RESPONDENT CERTIFIES THAT RESPONDENT HAS REVIEWED THE ADMINISTRATIVE INFORMATION AND DRAFT RFP CONTRACT'S TERMS AND CONDITIONS LOCATED AT <a href="http://www.maricopa.gov/materials">http://www.maricopa.gov/materials</a>. AND AGREE TO BE CONTRACTUALLY BOUND TO THEM.

| Small Business Enterprise (SBE)   |  |
|---|--|
| PENT Motors, Inc- RESPONDENT (FIRM) SUBMITTING PROPOSAL (DBA PCO VA FO. A)  Chad Welsh - Flood Managor PRINTED NAME AND TITLE | 20-3759783 96-599-7968 FEDERAL TAX ID NUMBER DUNS#  AUTHORIZED SIGNATURE |
| 9130 W. Bell Rl<br>ADDRESS  | 480-696-5930 480-393-5536<br>TELEPHONE FAX#                              |
| Peorla AZ 85382<br>CITY STATE ZIP   | DATH 11/3/2015   |
| WEB SITE: WWW. peorla ford. com   | EMAIL ADDRESS: (Welsh@ploria ford, can                                   |
| BY:CHIEF PROCUREMENT OFFICER, OFFICE OF PROCUREMENT SERVICES  | 7/5/16<br>DATE   |
| BY: CHAIRMAN, BOARD OF SUPERVISORS  | DATE   |
| ATTESTED:   |  |
| CLERK OF THE BOARD  | DATE   |
| APPROVED AS TO FORM:  |  |
| LEGAL COUNSEL   | Fab 4, 2016  |

#### AUTOMOTIVE MAINTENANCE FOR OEM FACILITIES

#### 1.0 **INTENT**:

This Invitation for Bid (IFB) is intended to establish a contract to provide original equipment manufacturer (OEM) authorized service and parts facilities for Maricopa County fleet on an as needed bases. The County's expectations are to establish coverage for five (5) County Service Centers for warranty work; safety hazards that deem the County vehicle unsafe to operate and overflow work to cut-down further downtime.

All charges to the County shall be in accordance with the terms of the resultant pricing agreement. Purchases are authorized by purchase order or purchase credit card only.

Other governmental entities under agreement with the County may have access to services provided hereunder (see also Sections 3.9 and 3.10, below).

The County reserves the right to add additional contractors, at the County's sole discretion, in cases where the currently listed contractors are of an insufficient number or skill-set to satisfy the County's needs or to ensure adequate competition on any project or task order work.

#### 2.0 **SPECIFICATIONS:**

#### 2.1 OEM AUTHORIZED SERVICE FACILITIES:

- 2.1.1 The OEM service facility must be certified as a factory authorized service facility for passenger, light and medium duty vehicles. All technicians shall be manufacturer certified to perform the service and repairs.
- 2.1.2 The OEM service facility shall be open Monday through Friday from 8:00 a.m. to 5:00 p.m.
- 2.1.3 The County's expectations are to establish coverage with OEM service facilities within fifteen (15) miles radius from each County service center supporting the manufacturers listed below. This is not intended to be restrictive. Any authorized service facility may offer to support all County service centers.
- 2.1.4 No volume of business is a guarantee.

NOTE: IT IS IMPORTANT TO INDICATE THE GROSS VEHICLE WEIGHT (GVW) YOUR SERVICE FACILITY IS EQUIPPED TO SERVICE. THERE IS A SPACE ON ATTACHMENT "A" FOR YOU TO PROVIDE THIS INFORMATION.

FOR EXAMPLE: FACILITY ONLY EQUIPPED TO SERVICE 20,000 GVW

#### 2.1.5 HOURLY RATES:

The OEM service facility shall provide an hourly rate for normal business hours, after-hours, holidays, and weekends. The amount of labor time shall not exceed the manufacturer guidelines.

#### 2.2 PARTS PRICING:

The parts pricing shall be for only replacements parts during service /repairs.

2.2.1 All replacement parts shall be of OEM. Exceptions are made when OEM parts are no longer available, the County must provide prior approval to replace parts with aftermarket parts.

2.2.2 All bidders must reference the common point of OEM parts pricing by published cost price with the margin of a plus (=) or minus (-). All bidders must complete Attachment A-1 and list their catalog of OEM parts pricing, and list discount/markup with the margin of a plus (+) or minus () a percentage figure in Attachment A. Respondents are instructed to use the applicable manufacturer pricing catalog(s) when completing Attachment A-1.

#### 2.2.3 WARRANTY:

The minimum warranty shall be 90 days or manufacturer's warranty whichever is greater.

#### 2.2.4 STATUS REPORTS:

The contractor shall submit a daily status report by email no later than 4:00 p.m. each day to all County's service centers the estimated time for each vehicle(s) to be returned to the County's service centers. The report shall include date received, County's work order number and vehicle number and detail of the status of the repair.

#### 2.3 SAFETY STANDARDS / REGULATIONS:

All safety and environmental regulations shall meet Code of Federal Regulation (CFR) under Title 49;

- 2.3.1 Inspection, Repair, and Maintenance within Part 396,
- 2.3.2 Parts & Accessories Necessary for Safe Operation within Part 393,
- 2.3.3 Federal Motor Vehicle Safety Standards within Part 571,
- 2.3.4 The Society of Automotive Engineer (SAE) standards,
- 2.3.5 Occupational Safety and Health Administration (OSHA).

#### 2.4 EQUIPMENT SERVICE DEPARTMENT SERVICE CENTERS:

Equipment Services Department operates five (5) service centers.

Our operating hours are Monday through Friday, excluding holidays; hours of operation are different per location.

- 2.4.1 Durango Main Service Center, 3325 W. Durango, Phoenix, 85009 (602-506-4678), 5:00 a.m. to 4:30 p.m.
- 2.4.2 Mesa Service Center, 155 E. Coury, Mesa, 85210 (602-506-4794), 6:00 a.m. to 2:30 p.m.
- 2.4.3 Dysart Service Center, 16821 N. Dysart Rd. Surprise, 85374 (623-583-1836), 7:00 a.m. to 3:30 p.m.
- 2.4.4 Downtown Service Center, 120 S. 4th Ave, Phoenix, 85003 (602-506-3230), 7:30 a.m. to 4:00 p.m.
- 2.4.5 Buckeye Service Center, 26449 W. HWY 85, Buckeye, 85326 (623-386-7461), 6:00 a.m. to 3:30 p.m.

#### 2.5 COUNTY'S ROLLING STOCK:

The County's current rolling stock is as follows but is not limited to:

- Chevrolet
- Ford
- Dodge
- Honda
- Toyota

- Nissan
- Isuzu

#### 2.6 WORK ORDER ASSIGNMENTS:

- 2.6.1 Equipment Services' designated employee(s) will coordinate all work order assignments to the contractor(s). There will be work order assignments that will involve a public safety vehicle(s) (i.e., Sheriff's vehicles, Adult Probation). These service requests are time sensitive and are criterial in getting back on the road. Service request as such take priority over other work assignments.
- 2.6.2 The designated employee(s) will provide the contractor(s) a preliminary diagnosis of the vehicle(s) repair.
- 2.6.3 The contractor will be provided an expected turnaround date at the time of the work order assignment. If the contractor shall not meet this time frame, the County will make other arrangements with the next authorized service facility on contract.
- 2.6.4 No other County department has the authorization to request service to a County vehicle. Any unauthorized service performed by a contractor results in non-payment, no exceptions. For best practice always contact Equipment Services Department main service center (602-506-4678) when receiving a County vehicle without our work order number.
- 2.7 MINOR REPAIRS UNDER TWO HUNDRED DOLLARS (\$200.00) FOR REPLACEMENT PART(S) AND SERVICE:

The contractor(s) is authorized without written consent to perform minor repairs / replacement parts not to exceed \$200.00 plus (+) tax, such as tire repair, replace a head light, replace air filter, wiper blades, battery, etc.). Do not perform any preventative maintenance.

2.8 REPAIRS OVER TWO HUNDRED DOLLARS (\$200.00) FOR REPLACEMENT PART(S) OR SERVICE:

The contractor(s) must submit by email to the shop supervisor / lead for prior approval to perform any repairs or replacement parts exceeding \$200.00; which may be deem to be a safety hazard to operate the County vehicle. The written request shall list the Complaint, Cause, and Cure with the cost of replacement parts, hourly rate with hours. All repairs must be completed same business day. Do not request to perform any preventative maintenance.

#### 2.9 RESPONSE TIME:

- 2.9.1 All response times to pick-up a vehicle for service shall be within the same business day, unless an arrangement has been made by both parties.
- 2.9.2 The contractor(s) are responsible for picking up all vehicles under warranty and returning back to the designated service center at no cost to the County. The vehicle(s) not covered under warranty, indicate if applicable if there is a cost to pick up and deliver in the pricing section of this IFB. The County reserves the right to utilize the County's current towing contract if necessary to deliver a vehicle to your service facility.
- 2.9.3 If the contractor has more than five (5) County vehicles at their facility, the County reserves the right to not assign any further work order assignments until all vehicles are turned to the County.
- 2.9.4 If the contractor has more than five (5) County vehicles at their facility and no repairs have been completed and no communications has been submitted, the County reserves the right to picked up the vehicle and any cost incurred will be charged to the contractor(s) for non-performance.

#### 2.10 BUSINESS REQUIREMENTS:

#### 2.10.1 SETTING UP COUNTY ACCOUNT:

It shall be the responsibility of all contractors to communicate with their parts department, service area, accounts receivable and other areas involved in the compliance of this contract.

- 2.10.2 The invoices shall be submitted within forty-eight (48) hours from date of service. Electronic copies are acceptable.
- 2.10.3 Equipment Services reserves the right to dispute charges on labor hours and repairs performed if deemed excessive / unreasonable. If any portion of the repair performed is determined to be excessive charges, the contractor shall credit the original invoice referencing the work order and the vehicle number.

#### 2.11 ACCOUNTS PAYABLE CONTACT:

For all inquiries on payment processing, contact accounts payable at 602-506-4668. We encourage electronic invoices and/or statements.

2.11.1 At no time shall the payments be applied to our monthly statement total. All payments shall be applied per invoice. All invoices and credits shall be listed on the statement.

#### 2.12 FACILITY INSPECTION:

The County reserves the right to visit the contractor's facilities at any time during the evaluation period and thereafter the contract has been awarded. The contractor shall have necessary equipment and personnel in order to ensure full compliance with the terms of this contract at all times.

#### 2.13 TECHNICAL AND DESCRIPTIVE SALES LITERATURE:

The Contractor shall provide copies of its sales literature and brochures and copies of any manufacturer's technical and/or descriptive literature regarding the material(s) the Contractor proposes to provide. Literature shall include sufficient, in-detail, to allow full and fair evaluation of the material(s) submitted, and must be included with the bid. Failure to include this information may result in the bid being rejected.

#### 3.0 **PURCHASING REQUIREMENTS:**

#### 3.1 ACCEPTANCE:

Upon delivery and successful installation, the material(s) shall be deemed accepted and the warranty period shall begin. All documentation shall be completed prior to final acceptance.

#### 3.2 FACTORY AUTHORIZED SERVICE AVAILABILITY:

The Contractor shall have and maintain a local factory authorized service facility within the Phoenix, Arizona metropolitan area. The facility shall be capable of supplying and installing component parts, troubleshooting, repairing and maintaining the material(s). Minimum service hours shall be from 8:00 A.M. through 5:00 P.M., Arizona Time, Monday through Friday.

#### 3.3 USAGE REPORT:

The Contractor shall furnish the County a usage report upon request delineating the acquisition activity governed by the Contract. The format of the report shall be approved by the County and shall disclose the quantity and dollar value of each contract item by individual unit.

#### 3.4 INVOICES AND PAYMENTS:

- 3.4.1 The Contractor shall submit one (1) legible copy of their detailed invoice before payment(s) can be made. Incomplete invoices will not be processed. At a minimum, the invoice must provide the following information:
  - Contract number
  - County purchase order number (not required if using credit card)
  - County work order and vehicle number
  - Vehicle number or vin#
  - Description-complaint, cause, cure
  - Part number and description
  - Ouantity
  - Unit price (per contract discount)
  - Extended price
  - Warranty
  - Hourly rate w/total hours
  - Sales tax and tax rate (on parts only)
  - Total cost
- 3.4.2 Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.
- 3.4.3 Payment shall be made to the Contractor by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Contract Award the Contractor shall complete the Vendor Registration Form located on the County Department of Finance Vendor Registration Web Site (http://www.maricopa.gov/Finance/Vendors.aspx).
- 3.4.4 Discounts offered in the contract shall be calculated based on the date a properly completed invoice is received by the County (ROI).
- 3.4.5 EFT payments to the routing and account numbers designated by the Contractor will include the details on the specific invoices that the payment covers. The Contractor is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

#### 3.5 APPLICABLE TAXES:

- 3.5.1 Payment of Taxes: The Contractor shall pay all applicable taxes. With respect to any installation labor on items that are not attached to real property performed by Contractor under the terms of this Contract, the installation labor cost and the gross receipts for materials provided shall be listed separately on the Contractor's invoices.
- 3.5.2 **State and Local Transaction Privilege Taxes:** Maricopa County is subject to all applicable state and local transaction privilege taxes. To the extent any state and local transaction privilege taxes apply to sales made under the terms of this contract\_it is the responsibility of the seller to collect and remit all applicable taxes to the proper taxing jurisdiction of authority.
- 3.5.3 <u>Tax Indemnification:</u> Contractor and all subcontractors shall pay all Federal, state, and local taxes applicable to its operation and any persons employed by the Contractor. Contractor shall, and require all subcontractors to hold Maricopa County harmless from any responsibility for taxes, damages and interest, if applicable, contributions required under Federal, and/or state and local laws and regulations and any other costs including transaction privilege taxes, unemployment compensation insurance, Social Security and Worker's Compensation.

#### 3.6 TAX: (SERVICES)

No tax shall be levied against labor. It is the responsibility of the Contractor to determine any and all taxes and include the same in proposal price.

#### 3.7 DELIVERY:

It shall be the Contractor's responsibility to meet the proposed delivery requirements. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

#### 3.8 POST AWARD MEETING:

The Contractor may be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of this Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

#### 3.9 STRATEGIC ALLIANCE for VOLUME EXPENDITURES (\$AVE)

The County is a member of the \$AVE cooperative purchasing group. \$AVE includes the State of Arizona, many Phoenix metropolitan area municipalities, and many K-12 unified school districts. Under the \$AVE Cooperative Purchasing Agreement, and with the concurrence of the successful Respondent under this solicitation, a member of \$AVE may access a contract resulting from a solicitation issued by the County. If you **do not** want to grant such access to a member of \$AVE, **please so state** in your proposal. In the absence of a statement to the contrary, the County will assume that you do wish to grant access to any contract that may result from this Request for Proposal.

#### 3.10 INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENTS (ICPA's)

County currently holds ICPA's with numerous governmental entities throughout the State of Arizona. These agreements allow those entities, with the approval of the Contractor, to purchase their requirements under the terms and conditions of the County Contract. Please indicate on Attachment A, your acceptance or rejection regarding such participation of other governmental entities. Your response will not be considered as an evaluation factor in awarding a contract.

#### 3.11 VOLUNTARY EMPLOYEE DISCOUNTS

- 3.11.1 Vendors may voluntarily offer discounts to County employees for products or services provided under this contract. Whether a vendor offers or does not offer an employee discount is not a factor in nor considered in the evaluation of responses to this solicitation.
- 3.11.2 Any discount offered is part of a commercial transaction between the vendor and individual County employees and the County is not a party to the transaction. Any disputes or issues arising from an individual commercial transaction between the vendor and an individual County employee is a matter between the vendor and the employee. If a discount is offered, the terms will be announced to County employees.

#### 4.0 **CONTRACTUAL TERMS & CONDITIONS:**

#### 4.1 CONTRACT TERM:

This Invitation for Bid is for awarding a firm, fixed-price purchasing contract to cover a term of one (1) year.

#### 4.2 OPTION TO RENEW:

The County may, at its option and with the concurrence of the Contractor, renew the term of this Contract up to a maximum of <u>four (4)</u> additional years, (or at the County's sole discretion, extend the contract on a month to month basis for a maximum of six (6) months after expiration). The Contractor shall be notified in writing by the Office of Procurement Services of the County's intention to renew the contract term at least thirty (60) calendar days prior to the expiration of the original contract term.

#### 4.3 PRICE ADJUSTMENTS:

Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the Contract expiration. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Consumer Price Index or by performing a market survey.

#### 4.4 INDEMNIFICATION:

To the fullest extent permitted by law, and to the extent that claims, damages, losses or expenses are not covered and paid by insurance purchased by the Contractor, the Contractor shall defend indemnify and hold harmless the County (as Owner), its agents, representatives, agents, officers, directors, officials, and employees from and against all claims, damages, losses, and expenses (including, but not limited to attorneys' fees, court costs, expert witness fees, and the costs and attorneys' fees for appellate proceedings) arising out of, or alleged to have resulted from the negligent acts, errors, omissions, or mistakes relating to the performance of this Contract.

Contractor's duty to defend, indemnify, and hold harmless the County, its agents, representatives, agents, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss, or expense that is attributable to bodily injury, sickness, disease, death or injury to, impairment of, or destruction of tangible property, including loss of use resulting there from, caused by negligent acts, errors, omissions, or mistakes in the performance of this Contract, but only to the extent caused by the negligent acts or omissions of the Contractor, a subcontractor, any one directly or indirectly employed by them, or anyone for whose acts they may be liable, regardless of whether or not such claim, damage, loss, or expense is caused in part by a party indemnified hereunder.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of County.

#### 4.5 INSURANCE

- 4.5.1 Contractor, at Contractor's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.
- 4.5.2 All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.
- 4.5.3 Contractor's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.

- 4.5.4 Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.
- 4.5.5 The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Contractor shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.
- 4.5.6 The insurance policies required by this Contract, except Workers' Compensation and Errors and Omissions, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.
- 4.5.7 The policies required hereunder, except Workers' Compensation and Errors and Omissions, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

#### 4.5.8 Commercial General Liability.

Commercial General Liability insurance and, if necessary, Commercial Umbrella insurance with a limit of not less than \$2,000,000 for each occurrence, \$4,000,000 Products/Completed Operations Aggregate, and \$4,000,000 General Aggregate Limit. The policy shall include coverage for premises liability, bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage, and shall not contain any provisions which would serve to limit third party action over claims. There shall be no endorsement or modifications of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

#### 4.5.9 **Automobile Liability.**

Commercial/Business Automobile Liability insurance and, if necessary, Commercial Umbrella insurance with a combined single limit for bodily injury and property damage of not less than \$1,000,000 each occurrence with respect to any of the Contractor's owned, hired, and non-owned vehicles assigned to or used in performance of the Contractor's work or services or use or maintenance of the Premises under this Contract.

#### 4.5.10 Workers' Compensation.

Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services under this Contract; and Employer's Liability insurance of not less than \$1,000,000 for each accident, \$1,000,000 disease for each employee, and \$1,000,000 disease policy limit.

Contractor, its contractors and its subcontractors waive all rights against Contract and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Contractor, its contractors and its subcontractors pursuant to this Contract.

#### 4.5.11 Errors and Omissions (Professional Liability) Insurance.

Errors and Omissions (Professional Liability) insurance and, if necessary, Commercial Umbrella insurance, which will insure and provide coverage for errors or omissions or

professional liability of the **CONTRACTOR**, with limits of no less than \$2,000,000 for each claim.

#### 4.5.12 Certificates of Insurance.

- 4.5.12.1 Prior to Contract **AWARD**, Contractor shall furnish the County with valid and complete certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.
- 4.5.12.2 In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of Contractor's work or services and as evidenced by annual Certificates of Insurance.
- 4.5.12.3 If a policy does expire during the life of the Contract, a renewal certificate must be sent to County fifteen (15) days prior to the expiration date.

#### 4.5.13 Cancellation and Expiration Notice.

Applicable to all insurance policies required within the Insurance Requirements of this Contract, Contractor's insurance shall not be permitted to expire, be suspended, be canceled, or be materially changed for any reason without thirty (30) days prior written notice to Maricopa County. Contractor must provide to Maricopa County, within 2 business days of receipt, if they receive notice of a policy that has been or will be suspended, canceled, materially changed for any reason, has expired, or will be expiring. Such notice shall be sent directly to Maricopa County Office of Procurement Services and shall be mailed, emailed, hand delivered or sent by facsimile transmission to (320 West Lincoln Street, Phoenix, AZ 85003, Phone Number602/506-3967 /Fax Number 602/258-1573).

#### 4.6 ORDERING AUTHORITY:

4.6.1 Any request for purchase of product(s) shall be accompanied by a valid purchase order, issued by Office of Procurement Services, a Purchase Order issued by the using Department or direction by a Certified Agency Procurement Aid (CAPA) with a Purchase Card for payment.

#### 4.7 REQUIREMENTS CONTRACT:

- 4.7.1 Contractors signify their understanding and agreement by signing a bid submittal, that the Contract resulting from the bid is a requirements contract. However, the Contract does not guarantee any minimum or maximum number of purchases will be made. It only indicates that if purchases are made for the materials contained in the Contract, they will be purchased from the Contractor awarded that item. Orders will only be placed when the County identifies a need and proper authorization and documentation have been approved.
- 4.7.2 County reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the Contractor for actual and documentable costs incurred by the Contractor in response to the Purchase Order. The County will not reimburse the Contractor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.
- 4.7.3 Contractors agree to accept verbal notification of cancellation of Purchase Orders from the County Procurement Officer with written notification to follow. By submitting a bid

in response to this Invitation for Bids, the Contractor specifically acknowledges to be bound by this cancellation policy.

#### 4.8 Suspension of Work

The Procurement Officer may order the Contractor, in writing, to suspend, delay, or interrupt all or any part of the work of this contract for the period of time that the Procurement Officer determines appropriate for the convenience of the County. No adjustment shall be made under this clause for any suspension, delay, or interruption to the extent that performance would have been so suspended, delayed, or interrupted by any other cause, including the fault or negligence of the Contractor. No request for adjustment under this clause shall be granted unless the claim, in an amount stated, is asserted in writing as soon as practicable after the termination of the suspension, delay, or interruption, but not later than the date of final payment under the contract.

#### 4.9 Stop Work Order

The Procurement Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Procurement Officer shall either—

- 4.9.1 Cancel the stop-work order; or
- 4.9.2 Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the County, clause of this contract.
- 4.9.3 The Procurement Officer may make an equitable adjustment in the delivery schedule and/or contract price, or otherwise, and the contract shall be modified, in writing, accordingly, if the Contractor demonstrates that the stop work order resulted in an increase in costs to the Contractor.

#### 4.10 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

#### 4.11 TERMINATION FOR DEFAULT:

The County may, by written notice of default to the Contractor, terminate this contract in whole or in part if the Contractor fails to:

- 4.11.1 Deliver the supplies or to perform the services within the time specified in this contract or any extension;
- 4.11.2 Make progress, so as to endanger performance of this contract; or
- 4.11.3 Perform any of the other provisions of this contract.
- 4.11.4 The County's right to terminate this contract under these subparagraphs may be exercised if the Contractor does not cure such failure within 10 days (or more if authorized in writing by the County) after receipt of the notice from the Procurement Officer specifying the failure.

#### 4.12 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel any Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

#### 4.13 OFFSET FOR DAMAGES:

In addition to all other remedies at Law or Equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance of the contract.

#### 4.14 SUBCONTRACTING:

- 4.14.1 The Contractor may not assign to another Contractor or Subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.
- 4.14.2 The Subcontractor's rate for the job shall not exceed that of the Prime Contractor's rate, as bid in the pricing section, unless the Prime Contractor is willing to absorb any higher rates. The Subcontractor's invoice shall be invoiced directly to the Prime Contractor, who in turn shall pass-through the costs to the County, without mark-up. A copy of the Subcontractor's invoice must accompany the Prime Contractor's invoice.

#### 4.15 AMENDMENTS:

All amendments to this Contract shall be in writing and approved/signed by both parties. Maricopa County Office of Procurement Services shall be responsible for approving all amendments for Maricopa County.

#### 4.16 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete materials to a Contract. If a service requirement is deleted, payment to the Contractor will be reduced proportionately, to the amount of service reduced in accordance with the bid price. If additional materials are required from a Contract, prices for such additions will be negotiated between the Contractor and the County.

# 4.17 ACCESS TO AND RETENTION OF RECORDS FOR THE PURPOSE OF AUDIT AND/OR OTHER REVIEW:

- 4.17.1 In accordance with section MCI 371 of the Maricopa County Procurement Code the Contractor agrees to retain all books, records, accounts, statements, reports, files, and other records and back-up documentation relevant to this Contract for six (6) years after final payment or until after the resolution of any audit questions which could be more than six (6) years, whichever is latest. The County, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of, any and all said materials.
- 4.17.2 If the Contractor's books, records, accounts, statements, reports, files, and other records and back-up documentation relevant to this Contract are not sufficient to support and document that requested services were provided, the Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

4.17.3 If at any time it is determined by the County that a cost for which payment has been made is a disallowed cost, the County shall notify the Contractor in writing of the disallowance. The course of action to address the disallowance shall be at sole discretion of the County, and may include either an adjustment to future invoices, request for credit, request for a check or deduction from current billings Submitted by the Contractor by the amount of the disallowance, or to require reimbursement forthwith of the disallowed amount by the Contractor by issuing a check payable to Maricopa County.

#### 4.18 VALIDITY:

The invalidity, in whole or in part, of any provision of this Contract shall not void or affect the validity of any other provision of the Contract.

#### 4.19 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from a Contract without additional cost or other restriction except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to a Contract and to the performance thereunder.

#### 4.20 RELATIONSHIPS:

- 4.20.1 In the performance of the services described herein, the Contractor shall act solely as an independent contractor, and nothing herein or implied herein shall at any time be construed as to create the relationship of employer and employee, co-employee, partnership, principal and agent, or joint venture between the County and the Contractor.
- 4.20.2 The County reserves the right of final approval on proposed staff for all Task Orders. Also, upon request by the County, the Contractor will be required to remove any employees working on County projects and substitute personnel based on the discretion of the County within two business days, unless previously approved by the County.

#### 4.21 NON-DISCRIMINATION:

CONTRACTOR agrees to comply with all provisions and requirements of Arizona Executive Order 2009-09 including flow down of all provisions and requirements to any subcontractors. Executive Order 2009-09 supersedes Executive order 99-4 and amends Executive order 75-5 and may be viewed and downloaded at the Governor of the State of Arizona's website <a href="http://azmemory.azlibrary.gov/cdm/singleitem/collection/execorders/id/680/rec/1">http://azmemory.azlibrary.gov/cdm/singleitem/collection/execorders/id/680/rec/1</a> which is hereby incorporated into this contract as if set forth in full herein. During the performance of this contract, CONTRACTOR shall not discriminate against any employee, client or any other individual in any way because of that person's age, race, creed, color, religion, sex, disability or national origin.

#### 4.22 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

- 4.22.1 The undersigned (authorized official signing for the Contractor) certifies to the best of his or her knowledge and belief, that the Contractor
  - 4.22.1.1 is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;
  - 4.22.1.2 have not within 3-year period preceding this Contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statues or

- commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- 4.22.1.3 are not presently indicted or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
- 4.22.1.4 have not within a 3-year period preceding this Contract had one or more public transaction (Federal, State or local) terminated for cause of default.
- 4.22.2 The Contractor agrees to include, without modification, this clause in all lower tier covered transactions (i.e. transactions with subcontractors) and in all solicitations for lower tier covered transactions related to this Contract.
- 4.23 VERIFICATION REGARDING COMPLIANCE WITH ARIZONA REVISED STATUTES §41-4401 AND FEDERAL IMMIGRATION LAWS AND REGULATIONS:
  - 4.23.1 By entering into the Contract, the Contractor warrants compliance with the Immigration and Nationality Act (INA using e-verify) and all other federal immigration laws and regulations related to the immigration status of its employees and A.R.S. §23-214(A). The contractor shall obtain statements from its subcontractors certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract. The Contractor and its subcontractors shall also maintain Employment Eligibility Verification forms (I-9) as required by the Immigration Reform and Control Act of 1986, as amended from time to time, for all employees performing work under the Contract and verify employee compliance using the E-verify system and shall keep a record of the verification for the duration of the employee's employment or at least three years, whichever is longer. I-9 forms are available for download at USCIS.GOV.
  - 4.23.2 The County retains the legal right to inspect contractor and subcontractor employee documents performing work under this Contract to verify compliance with paragraph 4.23 of this Section. Contractor and subcontractor shall be given reasonable notice of the County's intent to inspect and shall make the documents available at the time and date specified. Should the County suspect or find that the Contractor or any of its subcontractors are not in compliance, the County will consider this a material breach of the contract and may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

#### 4.24 CONTRACTOR LICENSE REQUIREMENT:

- 4.24.1 The Respondent shall procure all permits, insurance, licenses and pay the charges and fees necessary and incidental to the lawful conduct of his/her business, and as necessary complete any required certification requirements, required by any and all governmental or non-governmental entities as mandated to maintain compliance with and in good standing for all permits and/or licenses. The Respondent shall keep fully informed of existing and future trade or industry requirements, Federal, State and Local laws, ordinances, and regulations which in any manner affect the fulfillment of a Contract and shall comply with the same. Contractor shall immediately notify both Office of Procurement Services and the using agency of any and all changes concerning permits, insurance or licenses.
- 4.24.2 Respondents furnishing finished products, materials or articles of merchandise that will require installation or attachment as part of the Contract, shall possess any licenses required. A Respondent is not relieved of its obligation to posses the required licenses by subcontracting of the labor portion of the Contract. Respondents are advised to contact the Arizona Registrar of Contractors, Chief of Licensing, at (602) 542-1525 to ascertain

licensing requirements for a particular contract. Respondents shall identify which license(s), if any, the Registrar of Contractors requires for performance of the Contract.

#### 4.25 INFLUENCE

As prescribed in MC1-1202 of the Maricopa County Procurement Code, any effort to influence an employee or agent to breach the Maricopa County Ethical Code of Conduct or any ethical conduct, may be grounds for Disbarment or Suspension under MC1-902.

An attempt to influence includes, but is not limited to:

- 4.25.1 A Person offering or providing a gratuity, gift, tip, present, donation, money, entertainment or educational passes or tickets, or any type valuable contribution or subsidy,
- 4.25.2 That is offered or given with the intent to influence a decision, obtain a contract, garner favorable treatment, or gain favorable consideration of any kind.

If a Person attempts to influence any employee or agent of Maricopa County, the Chief Procurement Officer, or his designee, reserves the right to seek any remedy provided by the Maricopa County Procurement Code, any remedy in equity or in the law, or any remedy provided by this contract.

#### 4.26 PUBLIC RECORDS:

All Offers submitted and opened are public records and must be retained by the Records Manager at the Office of Procurement Services. Offers shall be open to public inspection after Contract award and execution, except for such Offers deemed to be confidential by the Office of Procurement Services. If an Offeror believes that information in its Offer should remain confidential, it shall indicate as confidential, the specific information in its offer and submit a statement with its offer detailing the reasons that the information should not be disclosed. Such reasons shall include the specific harm or prejudice which may arise. The Records Manager of the Office of Procurement Services shall determine whether the identified information is confidential pursuant to the Maricopa County Procurement Code and the Arizona Public Records Law.